

Stock Challenges

Use Due Diligence

% Debt to Capital sorted by Industry, PAR

Fold at first Vertical line and compare to Original Report

Ticker	Name	Rev Size	Sales Grwth	EPS Grwth	Profit Mrgn	Trend PTP	SLS R^2	EPS R^2	Debt	%Debt to Cap	Shares Issued	Ownership % Inside Instn	RV	PAR	TR	REC Tck	Cur. Price	Buy UP to
Industry	116 Railroads					Group	Rail		Sector	8 Industrials								
CP	CANADIAN PACIFIC	L	4.7	9.5	27.2	UP	0.81	0.37	8614.0	70.7%	146.5	0.0 77.2	70.2	19.3	24.6	B	CP	153.25 191.74
ARII	AMERICAN RAILCA	M	3.7	38.8	19.5	DOWN	0.09	0.14	571.0	50.6%	19.2	0.0 90.7	108.7	15.0	21.6	B	ARII	41.95 45.49
NSC	NORFOLK SOUTHE	L	1.7	6.3	25.5	UP	0.19	0.51	10119.0	44.5%	290.3	1.0 72.8	135.3	12.6	16.4		NSC	117.49 128.22
CNI	Canadian Ntnl Railway	L	6.2	10.9	37.3	UP	0.87	0.93	10924.0	48.8%	761.3	0.1 75.8	101.4	11.9	16.8	B	CNI	72.29 76.78
KSU	KANSAS CITY SOUT	M	5.1	18.1	26.6	UP	0.71	0.63	2556.0	38.5%	106.1	1.7 89.8	79.2	10.7	14.7	B	KSU	90.07 96.70
TRN	TRINITY INDUSTRI	M	7.4	40.9	14.6	DOWN	0.40	0.18	3036.0	44.6%	148.7	2.4 78.9	160.2	9.7	15.2		TRN	26.90 27.56
UNP	UNION PACIFIC CO	L	4.1	15.2	36.4	DOWN	0.58	0.90	15007.0	42.2%	819.2	0.3 85.1	132.5	9.6	13.0		UNP	111.96 116.98
WAB	WABTEC CORP	M	11.4	17.2	16.1	DOWN	0.90	0.89	0.0	0.0%	95.2	2.8 99.8	134.2	9.5	12.7		WAB	83.89 86.67
GBX	GREENBRIER COMP	M	12.0	35.8	10.0	UP	0.69	0.08	532.6	35.5%	29.1	19.3 110.7	103.0	9.2	16.5		GBX	43.45 41.33
CSX	CSX CORP	L	2.0	9.3	25.0	EVEN	0.37	0.81	11294.0	48.7%	927.0	0.2 78.5	189.1	6.2	9.1		CSX	50.84 47.43
GWR	GENESEE & WYOMI	M	19.1	9.3	15.2	DOWN	0.93	0.29	2359.5	48.6%	57.8	6.2 95.6	131.6	3.6	6.8		GWR	67.76 61.74
FSTR	FOSTER (LB) CO	S	3.8	-65.0	5.9	DOWN	0.22	0.55	159.6	47.7%	10.3	5.9 45.9	-5.1	0.2	0.2	S	FSTR	14.20 -248.25
Companies	12		6.8	12.2	21.6		0.56	0.52	5431.0	43.4%			111.7	9.8	14.0			

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Report Headers Legend

Rev Size = Based on Sales Revenue Size-BI value

Sales Grwth = Sales Growth

EPS Grwth = EPS Growth

Profit Mrgin = Pre-tax Profit Margin

Trend PTP = Trend of Pre-tax Profit

Sales R^2 = Sales Trend Line Predictability

EPS R^2 = EPS Trend Line Predictability

Debt = Long Term Debt

%Debt to Cap = % of Debt to Capitalization

Shares Issued = Common Issued

Inside = Insider Ownership %

Instn = Institutional Ownership %

RV = Relative Value of Current PE to Average PE

PAR = 5 yr Projected Average Return

TR = 5 yr Total Return

Rec = Recommendation

Buy Up To = Recommendation




1. Look for RV,PAR,TR Columns to be Dark Blue.







2. Sales ^2 in upper.90's should indicate good trend lines.

3. Compare PTP (Pre Tax Profit) for individual stock to the Industry










4. Compare % of Debt to Capitalization) for individual stock to the Industry

5. Check Company with Buy recommendation to PTP Trend. If Down this may be an indication of the Barbed Wire Fence. DO NOT PROCEED!

<u>R ^2</u>		.97 to 1.00	0	0.0%
		.90 to 0.96	2	16.7%
		less than .90	10	83.3%

<u>Relative Value</u>		85.0 to 110.0	3	25.0%
		70.0 to 84.9	2	16.7%
		110.01 to 115.	0	0.0%
		Market knows something that we don't		
		< 70.0	1	8.3%
		> 115.0	6	50.0%

Large Revenue	5	41.7%
Mid Revenue	6	50.0%
Small Revenue	1	8.3%
Companies	12	

<u>PAR</u>		14.9 Plus %	2	16.7%
		12.0 to 14.8	1	8.3%
		10.0 to 11.9	2	16.7%
		< 10.0	7	58.3%
<u>Total Return</u>		20 Plus	2	16.7%
		14.9 to 19.9	4	33.3%
		10.0 to 14.8	3	25.0%
		< 10.0	3	25.0%
<u>%Debt to Cap</u>		33% or Less	0	0.0%
		33.01 to 40.0	2	16.7%
		40.01 Plus	9	75.0%
		<= Zero	1	8.3%
		Null	0	0.0%

40 Plus: Money goes to the Banks not to You. Compare to Industry