

The LongFellow Investor Report

Stock Challenges

Sorted by Sector, Industry, PAR

Use Due Diligence

Ticker	Name	Rev Size	Sales Grwth	EPS Grwth	Profit Mrgin	Trend PTP	SLS R^2	EPS R^2	%Debt to Cap	Cur Div	Cur Div %	Avg PE	Cur PE	RV	PAR	TR	REC Tck	Cur. Price	Buy UP to	
Industry	10 Asset Management						Sector	6 Financial Services												
NOAH	Noah Holdings SH Ad	S	57.7	51.8	33.6	DOWN	0.96	0.88	14.3%	0.000	0.0%	16.4	15.3	93.3	17.0	22.6	B	NOAH	25.22	31.06
ECPG	ENCORE CAPITAL G	M	21.1	17.0	13.7	DOWN	0.96	0.63	82.8%	0.000	0.0%	12.6	10.9	86.5	16.2	23.6	B	ECPG	33.35	40.09
NTRS	NORTHERN TRUST	M	2.9	2.6	28.4	UP	0.58	0.22	47.8%	1.520	1.7%	17.6	20.6	117.0	14.3	18.0	B	NTRS	90.00	103.85
GLAD	GLADSTONE CAPIT	S	2.4	28.9	42.7	DOWN	0.24	0.06	13.2%	0.840	8.6%	14.5	10.8	74.5	13.6	16.5		GLAD	9.82	8.21
BLK	BLACKROCK INC \$	L	11.5	15.7	39.4	UP	0.83	0.87	0.0%	10.000	2.6%	16.1	18.9	117.4	13.4	17.3	B	BLK	384.57	425.88
BK	BANK OF NEW YOR	L	4.5	31.2	34.8	UP	0.37	0.12	42.5%	0.760	1.6%	15.4	14.5	94.2	13.3	18.6	B	BK	47.06	50.16
CNS	COHEN & STEERS I	S	7.7	31.6	37.5	UP	0.46	0.13	0.0%	1.120	2.8%	22.8	19.1	83.8	12.8	16.6	B	CNS	39.90	42.93
SEIC	SEI INVESTMENTS	M	1.4	10.0	36.9	EVEN	0.07	0.70	0.0%	0.560	1.1%	19.8	24.0	121.2	12.2	15.5	B	SEIC	50.71	56.57
STT	STATE STREET COR	L	2.0	3.9	32.7	UP	0.34	0.55	36.5%	1.520	1.8%	13.7	16.8	122.6	11.7	16.1	B	STT	83.90	90.52
AMG	AFFILIATED MANA	M	10.5	24.8	39.4	UP	0.71	0.57	38.9%	0.800	0.5%	24.6	19.3	78.5	11.6	16.0	B	AMG	165.59	183.12
BX	BLACKSTONE GRO	L	23.9	91.5	42.3	UP	0.43	0.26	0.0%	1.880	6.1%	18.6	15.3	82.3	11.2	14.3		BX	30.84	27.64
LM	LEGG MASON INC	M	-3.3	-1.6	12.8	UP	0.34	0.00	0.0%	0.940	2.5%	19.1	17.0	89.0	10.2	14.7	B	LM	37.38	39.04
JNS	JANUS CAPITAL GR	M	-0.4	19.0	23.5	EVEN	0.02	0.06	20.3%	0.440	3.2%	17.1	17.7	103.5	9.8	13.7	B	JNS	13.66	14.04
WETF	WisdomTree Investme	S	37.0	137.2	33.9	DOWN	0.91	0.67	0.0%	0.320	3.8%	40.3	41.8	103.7	9.8	11.8		WETF	8.35	6.83
EV	EATON VANCE COR	M	4.1	7.5	32.3	DOWN	0.66	0.67	47.9%	1.120	2.6%	18.3	20.2	110.4	9.2	12.8	B	EV	42.93	43.51
TROW	PRICE (T. ROWE) G	M	9.9	12.3	48.1	DOWN	0.90	0.83	0.0%	2.280	3.2%	17.3	14.0	80.9	9.1	13.9		TROW	70.89	68.70
GBL	GAMCO INVESTOR	S	5.9	11.6	41.3	UP	0.61	0.49	771.9%	0.080	0.3%	9.3	7.3	78.5	6.8	16.6		GBL	28.70	23.90
FII	FEDERATED INVES	M	-2.1	-2.5	32.2	DOWN	0.24	0.24	20.1%	1.000	3.7%	16.4	13.3	81.1	6.3	10.8		FII	26.82	23.10
AMP	AMERIPRISE FINAN	L	5.7	59.8	16.3	DOWN	0.79	0.27	42.5%	3.000	2.3%	13.3	15.5	116.5	5.6	9.9		AMP	127.85	121.80
WHG	Westwood Holdings G	S	16.2	11.7	30.7	DOWN	0.97	0.78	0.0%	2.480	4.4%	19.6	18.2	92.9	3.7	7.1		WHG	55.80	49.25
VRTS	Virtus Investment	S	11.9	213.9	25.2	DOWN	0.57	0.67	0.0%	1.800	1.7%	21.8	16.9	77.5	1.6	5.6		VRTS	106.40	93.91
DHIL	Diamond Hill Investme	S	15.8	20.0	46.7	UP	0.96	0.73	0.0%	0.000	0.0%	14.1	15.0	106.4	0.1	5.0		DHIL	202.15	175.71
GROW	US Global Investors	S	-21.4	-53.5	10.5	DOWN	0.86	0.52	0.0%	0.030	2.3%	0.0	-70.0	0.0	0.0	0.0	S	GROW	1.33	-0.38
BEN	FRANKLIN RESOUR	L	4.3	7.3	38.7	DOWN	0.39	0.47	12.6%	0.800	1.9%	13.6	14.5	106.6	-1.4	3.1		BEN	43.11	36.59
KKR	KKR & Co -LP	M	96.2	21.9	69.4	DOWN	0.17	0.05	74.8%	0.640	3.4%	15.1	35.1	232.5	-4.7	-3.1	S	KKR	18.98	13.20
FNGN	Financial Engines, Inc.	S	24.3	7.9	16.8	DOWN	0.99	0.09	0.0%	0.280	0.7%	64.6	94.4	146.1	-6.1	-4.3	S	FNGN	42.50	15.98
WDR	WADDELL&REED FI	S	-1.2	-1.2	25.1	DOWN	0.01	0.00	18.3%	1.840	10.2%	28.3	5.5	19.4	-16.7	-22.1	S	WDR	17.99	2.90
Companies	27		12.9	28.9	32.8		0.57	0.43	47.6%	1.335	2.7%	19.3	17.1	96.9	7.1	10.8				

Industry	14 Banks - Global						Sector	6 Financial Services												
BAC	BANK OF AMERICA	L	0.3	37.1	25.0	UP	0.00	0.10	47.5%	0.300	1.3%	23.8	14.8	62.2	14.5	19.7	B	BAC	23.34	26.87
SAN	BANCO SANTANDE	L	0.2	-16.3	26.9	UP	0.00	0.70	0.0%	0.230	3.5%	15.7	14.4	91.7	13.7	18.1		SAN	6.52	6.53
WFC	WELLS FARGO & C	L	7.6	15.1	52.0	EVEN	0.49	0.59	62.9%	1.520	2.8%	11.6	13.5	116.4	10.7	16.1		WFC	53.84	53.14
EWBC	EAST WEST BANCO	M	10.5	51.4	47.3	EVEN	0.69	0.27	13.8%	0.800	1.5%	13.8	16.0	115.9	8.7	13.2	B	EWBC	54.27	54.28
JPM	JPMORGAN CHASE	L	2.7	14.0	31.4	UP	0.31	0.43	55.8%	2.000	2.3%	10.4	13.4	128.8	5.6	10.8		JPM	87.00	77.38

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C	CITIGROUP INC	L	0.3	78.0	25.7	UP	0.00	0.25	49.4%	0.640	1.1%	13.5	11.8	87.4	3.6	9.6	C	59.12	53.20	
MTU	Mitsubishi Financial J	L	0.5	10.5	97.1	UP	0.18	0.36	61.1%	0.160	2.5%	9.2	14.5	157.6	2.5	7.0	MTU	6.34	5.69	
ING	ING GROEP NV Adr	L	-18.6	52.9	41.4	EVEN	0.90	0.18	74.4%	0.720	4.4%	12.9	10.6	82.2	1.8	7.0	ING	16.28	13.05	
UBS	UBS AG SW Adr	L	0.5	131.1	12.2	UP	0.02	0.48	65.7%	0.880	5.2%	17.0	19.5	114.7	1.4	4.8	UBS	17.01	14.77	
HSBC	HSBC HLDGS -PLC	L	-3.9	-11.5	25.8	DOWN	0.75	0.20	21.7%	2.000	4.9%	31.3	117.6	375.7	-10.0	-8.9	S HSBC	41.17	10.72	
Companies	10		0.0	36.2	38.5		0.33	0.36	45.2%	0.925	2.9%	15.9	24.6	133.3	5.2	9.7				
Industry	15	Banks - Regional - Asia					Sector	6	Financial Services											
HDB	HDFC Bank IN Adr	L	14.9	20.5	57.3	DOWN	0.98	0.94	49.9%	0.420	0.5%	25.1	31.1	123.9	15.1	17.5	B HDB	79.61	89.63	
KB	KOOKMIN BANK C	L	-4.5	12.1	35.8	EVEN	0.70	0.02	67.5%	0.850	2.0%	9.3	9.1	97.8	9.0	16.5	KB	43.47	39.70	
SHG	SHINHAN FINANCI	L	-4.3	4.2	61.4	EVEN	0.79	0.12	45.7%	1.040	2.5%	9.4	8.5	90.4	7.0	14.7	SHG	41.76	33.65	
Companies	3		2.0	12.3	51.5		0.82	0.36	54.3%	0.770	1.7%	14.6	16.2	104.0	10.4	16.2				
Industry	18	Banks - Regional - Latin Ame					Sector	6	Financial Services											
ITUB	ITAU UNIBANCO H	L	4.0	4.3	31.5	UP	0.15	0.26	66.1%	0.060	0.5%	9.2	12.8	139.1	8.3	14.0	ITUB	12.30	12.31	
BBD	BRADESCO BANCO	L	-1.4	3.4	60.7	DOWN	0.04	0.36	34.5%	0.220	2.1%	9.7	11.9	122.7	6.0	12.0	BBD	10.55	9.84	
BLX	Banco Latinoamerican	S	7.4	6.3	61.5	DOWN	0.64	0.42	73.2%	1.540	5.4%	10.4	12.9	124.0	4.5	9.0	BLX	28.68	24.48	
Companies	3		3.3	4.7	51.2		0.28	0.35	57.9%	0.607	2.7%	9.8	12.5	128.6	6.3	11.7				
Industry	19	Banks - Regional - US					Sector	6	Financial Services											
FNB	F N B CORP/FL \$	M	11.3	4.0	38.2	UP	0.98	0.11	62.8%	0.480	3.4%	15.6	19.0	121.8	16.1	20.0	B FNB	14.24	16.41	
PBCT	PEOPLE'S UNITED F	M	6.6	12.1	32.8	UP	0.78	0.56	39.2%	0.690	3.9%	18.0	18.8	104.4	15.6	19.2	B PBCT	17.47	19.53	
VLY	VALLEY NATIONAL	M	4.4	-4.1	38.8	UP	0.76	0.30	60.3%	0.440	3.7%	17.4	17.6	101.1	15.4	19.0	B VLY	11.76	12.99	
ZION	ZIONS BANCORPOR	M	-1.1	85.4	36.5	UP	0.15	0.27	4.7%	0.320	0.8%	18.8	18.0	95.7	12.6	17.0	B ZION	40.03	44.83	
SSB	South State	S	19.1	11.5	34.8	UP	0.91	0.36	8.8%	1.320	1.5%	19.1	23.2	121.5	12.1	15.5	B SSB	88.15	97.35	
CTBI	COMMUNITY TRUS	S	3.2	6.3	43.9	EVEN	0.80	0.58	0.0%	1.280	2.8%	13.6	16.8	123.5	12.0	16.2	B CTBI	44.95	47.73	
BMRC	Bank of Marin	S	5.7	5.3	41.0	UP	0.92	0.74	2.4%	1.080	1.7%	15.1	17.6	116.6	12.0	16.2	B BMRC	63.15	69.51	
FFBC	FIRST FINL BANCO	S	3.3	0.1	40.2	UP	0.07	0.00	51.8%	0.680	2.5%	16.0	18.4	115.0	11.6	15.5	B FFBC	27.65	28.45	
CHCO	CITY HOLDING CO	S	3.5	4.9	45.0	DOWN	0.66	0.48	3.7%	1.730	2.4%	13.8	19.1	138.4	11.4	15.2	CHCO	71.09	74.74	
CBU	COMMUNITY BANK	S	8.6	6.2	42.5	DOWN	0.97	0.78	7.6%	1.280	2.3%	17.3	23.9	138.2	11.4	14.5	CBU	55.95	60.30	
GBCI	GLACIER BANCORP	S	4.8	7.9	38.2	EVEN	0.83	0.14	23.2%	0.840	2.5%	17.0	20.9	122.9	11.4	14.9	B GBCI	33.78	36.19	
BHLB	BERKSHIRE HILLS	S	15.6	26.9	35.1	UP	0.94	0.10	62.9%	0.840	2.2%	16.3	20.8	127.6	11.4	14.9	B BHLB	37.50	40.26	
SBNY	Signature Bank	M	21.3	26.1	58.7	DOWN	0.72	0.83	39.7%	0.000	0.0%	18.6	18.7	100.5	11.3	15.6	B SBNY	138.45	154.59	
HBHC	HANCOCK HOLDIN	M	14.8	-1.4	23.5	DOWN	0.80	0.04	53.5%	0.960	2.1%	17.1	19.5	114.0	11.1	14.7	B HBHC	46.70	49.71	
IBOC	INTL BANCSHARES	M	-0.4	1.7	48.5	UP	0.03	0.14	33.7%	0.620	1.7%	13.2	18.5	140.2	11.0	15.0	IBOC	37.40	40.61	

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BOKF	BOK FINANCIAL CO	M	3.6	4.9	33.4	DOWN	0.77	0.36	61.4%	1.760	2.1%	14.6	19.9	136.3	11.0	14.8	BOKF	84.29	89.97
CVBF	CVB FINANCIAL CO	S	2.5	4.9	60.1	UP	0.25	0.57	2.5%	0.480	2.2%	16.7	22.2	132.9	10.9	14.2	CVBF	21.54	22.81
FIBK	First Interstate Banc	S	2.4	10.7	36.9	DOWN	0.62	0.51	10.1%	0.960	2.5%	13.5	17.2	127.4	10.8	15.1	B FIBK	37.75	39.07
COLB	COLUMBIA BANKI	S	15.0	35.1	38.2	UP	0.97	0.16	0.5%	0.880	2.2%	18.3	21.8	119.1	10.8	14.2	B COLB	39.51	42.52
TCBI	TEXAS CAPITAL BA	M	18.5	19.0	45.3	DOWN	0.99	0.69	53.6%	1.620	2.1%	17.6	22.3	126.7	10.7	14.5	B TCBI	76.10	83.64
FBNC	FIRST BANCORP/NC	S	2.4	-5.7	26.5	UP	0.13	0.01	43.2%	0.320	1.1%	15.1	22.6	149.7	10.6	14.0	FBNC	30.04	32.81
HTLF	HEARTLAND FINAN	S	11.9	25.2	30.4	UP	0.97	0.36	39.5%	0.440	0.9%	11.2	15.6	139.3	10.5	15.3	HTLF	48.00	51.20
SYBT	S Y BANCORP INC	S	6.0	7.1	48.7	EVEN	0.98	0.73	13.9%	0.760	1.9%	14.8	22.3	150.7	10.5	14.0	SYBT	41.00	43.22
BOH	BANK OF HAWAII C	M	-1.8	0.9	51.3	UP	0.45	0.08	18.6%	2.000	2.5%	15.5	19.1	123.2	10.5	14.2	B BOH	81.48	84.13
PB	PROSPERITY BANC	M	14.3	10.0	58.4	DOWN	0.94	0.91	26.1%	1.360	2.0%	13.7	17.0	124.1	10.5	15.0	B PB	67.20	70.47
BANF	BANCFIRST CORP/O	S	4.8	5.9	45.2	EVEN	0.87	0.58	0.0%	1.520	1.6%	14.4	20.2	140.3	10.4	14.2	BANF	96.05	100.86
UBSI	UNITED BANKSHA	M	6.4	0.2	42.0	UP	0.82	0.00	42.8%	1.320	3.3%	18.0	20.1	111.7	10.4	13.8	B UBSI	39.90	40.59
HBAN	HUNTINGTON BAN	M	5.0	75.9	32.0	DOWN	0.88	0.41	54.1%	0.320	2.5%	12.5	19.2	153.6	10.3	14.3	HBAN	12.86	13.50
LKFN	LAKELAND FINAN	S	7.0	9.9	51.7	EVEN	0.91	0.82	21.0%	0.880	1.9%	15.0	23.3	155.3	10.2	13.5	LKFN	45.66	48.36
TCBK	TRICO BANCSHARE	S	6.8	9.5	45.3	UP	0.85	0.27	13.2%	0.600	1.7%	14.6	18.3	125.3	10.2	14.4	B TCBK	35.46	36.79
IBKC	IBERIABANK CORP	M	15.9	0.1	28.9	UP	0.86	0.00	22.6%	1.440	1.8%	19.3	18.5	95.9	10.0	13.9	B IBKC	79.35	79.91
WTFC	WINTRUST FINAN	M	12.3	12.0	36.2	UP	0.87	0.48	23.6%	0.560	0.8%	15.4	18.8	122.1	9.8	13.9	B WTFC	70.86	75.59
FISI	FINANCIAL INSTIT	S	6.1	44.6	37.7	UP	0.98	0.23	52.6%	0.840	2.5%	12.5	15.8	126.4	9.7	14.1	B FISI	33.50	33.90
GSBC	GREAT SOUTHERN	S	6.0	44.3	30.4	UP	0.42	0.19	23.6%	0.880	1.8%	11.5	15.1	131.3	9.6	14.5	GSBC	50.15	50.56
PCBK	Pacific Continental	S	5.6	24.3	40.7	DOWN	0.78	0.10	30.3%	0.440	1.8%	16.0	26.6	166.3	9.6	12.6	PCBK	25.00	25.36
OFG	ORIENTAL FINANCI	S	19.4	-14.5	33.6	UP	0.84	0.03	11.9%	0.240	2.1%	9.9	11.3	114.1	9.5	15.5	OFG	11.70	10.95
LBAI	LAKELAND BANCO	S	5.1	28.0	34.2	UP	0.86	0.13	44.5%	0.380	2.0%	13.9	20.5	147.5	9.4	13.1	LBAI	19.45	19.80
PVTB	PRIVATEBANCORP	M	15.1	118.7	40.7	UP	0.78	0.46	44.7%	0.040	0.1%	15.8	21.8	138.0	9.3	13.0	PVTB	57.77	62.30
PEBO	PEOPLES BANCORP	S	6.7	8.2	32.1	UP	0.73	0.10	38.9%	0.800	2.4%	18.3	19.1	104.4	9.3	13.0	B PEBO	33.48	33.81
FHN	FIRST HORIZON NA	M	-6.9	139.5	28.7	UP	0.77	0.66	31.1%	0.360	2.0%	24.2	18.9	78.1	9.2	13.0	B FHN	18.35	18.77
TMP	TOMPKINS FINANCI	S	8.9	4.9	36.8	DOWN	0.95	0.68	62.4%	1.800	2.2%	15.4	21.4	139.0	9.1	12.6	TMP	82.67	83.45
TCB	TCF FINANCIAL CO	M	1.9	-5.7	32.5	UP	0.76	0.01	34.3%	0.300	1.8%	15.6	14.5	92.9	9.0	14.2	TCB	16.51	16.11
CBSH	COMMERCE BANCS	M	1.8	5.6	42.0	EVEN	0.78	0.75	3.9%	0.900	1.6%	15.7	20.6	131.2	9.0	12.6	CBSH	54.95	57.49
MTB	M & T BANK CORP	L	7.5	6.8	55.0	DOWN	0.96	0.42	33.5%	2.850	1.8%	15.0	19.0	126.7	8.9	12.8	B MTB	155.41	157.98
EGBN	Eagle Bancorp	S	25.8	22.7	47.4	UP	0.98	0.92	26.2%	0.000	0.0%	15.9	20.2	127.0	8.8	12.9	B EGBN	59.90	63.05
FLIC	FIRST LONG ISLAN	S	8.1	6.8	50.9	UP	0.95	0.91	66.0%	0.560	2.1%	15.2	20.6	135.5	8.7	12.2	FLIC	27.20	28.06
BSRR	SIERRA BANCORP/	S	0.7	-1.2	43.2	DOWN	0.08	0.01	14.3%	0.560	2.2%	16.0	19.1	119.4	8.7	12.5	B BSRR	25.07	25.36
USB	U S BANCORP	L	4.5	9.4	46.9	EVEN	0.85	0.49	49.9%	1.120	2.2%	12.8	15.5	121.1	8.6	13.0	B USB	51.28	51.80
MBFI	MB FINANCIAL INC/	M	11.0	40.8	29.0	DOWN	0.79	0.20	46.6%	0.760	1.8%	16.6	20.0	120.5	8.5	12.2	B MBFI	42.51	43.51
INDB	INDEPENDENT BAN	S	9.6	7.8	46.6	UP	0.93	0.47	16.5%	1.280	2.0%	16.7	21.5	128.7	8.5	12.0	B INDB	63.30	63.53
BBT	BB&T CORP	L	4.1	3.2	33.5	EVEN	0.74	0.07	43.9%	1.200	2.8%	13.8	16.8	121.7	8.5	12.6	BBT	43.18	43.11
WBS	WEBSTER FINANCI	M	5.3	79.1	33.0	DOWN	0.66	0.31	46.1%	1.040	2.0%	15.3	22.2	145.1	8.4	11.8	WBS	50.81	51.77

The LongFellow Investor Report

Stock Challenges

Sorted by Sector, Industry, PAR

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Ticker	Name	Rev Size	Sales Grwth	EPS Grwth	Profit Mrgin	Trend PTP	SLS R^2	EPS R^2	%Debt to Cap	Cur Div	Cur Div %	Avg PE	Cur PE	RV	PAR	TR	REC Tck	Cur. Price	Buy UP to	
BMTC	BRYN MAWR BANK	S	13.3	4.1	34.0	UP	0.98	0.15	37.5%	0.840	2.0%	18.0	20.0	111.1	8.4	12.0	B	BMTC	42.90	43.08
OZRK	BANK OF THE OZA	M	21.3	20.5	54.2	UP	0.94	0.91	13.9%	0.700	1.5%	18.5	17.4	94.1	8.1	12.4		OZRK	47.47	46.73
BRKL	BROOKLINE BANC	S	15.5	12.8	39.3	UP	0.91	0.87	60.5%	0.360	2.5%	16.5	19.7	119.4	8.1	11.6		BRKL	14.55	14.49
RNST	RENASANT CORP	S	11.8	6.0	33.8	UP	0.91	0.32	15.7%	0.720	1.7%	17.3	19.4	112.1	8.0	11.7		RNST	42.40	41.52
FCBC	FIRST CMNTY BAN	S	8.4	29.1	35.5	DOWN	0.15	0.11	19.0%	0.640	2.4%	13.3	18.2	136.8	7.9	11.8		FCBC	26.46	25.89
CMA	COMERICA INC	M	-0.1	31.7	32.7	DOWN	0.00	0.11	40.0%	0.920	1.3%	15.1	20.5	135.8	7.8	11.5		CMA	70.70	70.44
FMBI	FIRST MIDWEST BA	M	4.9	32.4	31.1	DOWN	0.84	0.07	37.4%	0.360	1.6%	16.7	19.9	119.2	7.6	11.3	B	FMBI	22.71	22.83
STBZ	State Bank Financial	S	10.3	8.0	32.7	UP	0.34	0.10	8.0%	0.560	2.1%	26.1	21.0	80.5	7.3	10.9	B	STBZ	26.86	27.04
BPOP	POPULAR INC	M	-3.0	105.3	18.5	DOWN	0.29	0.27	22.5%	1.000	2.4%	8.1	19.8	244.4	7.1	10.9		BPOP	41.91	42.47
PNC	PNC FINANCIAL SV	L	7.9	10.3	49.6	UP	0.47	0.71	53.9%	2.200	1.8%	11.6	15.8	136.2	7.0	11.5		PNC	119.75	116.77
WASH	WASHINGTON TR B	S	6.4	8.2	38.6	EVEN	0.93	0.63	67.5%	1.520	3.1%	14.9	17.9	120.1	6.9	10.7		WASH	49.20	47.30
UMBF	UMB FINANCIAL C	M	6.7	4.8	24.4	UP	0.98	0.57	3.7%	1.020	1.4%	18.9	21.6	114.3	6.9	10.2	B	UMBF	72.49	73.26
SNV	SYNOVUS FINANCI	M	-4.0	88.6	25.3	UP	0.81	0.22	42.1%	0.600	1.4%	15.8	20.3	128.5	6.8	10.6		SNV	41.80	41.31
TRMK	TRUSTMARK CORP	M	2.1	0.8	27.6	DOWN	0.80	0.05	43.4%	0.920	2.8%	14.5	20.0	137.9	6.8	10.2		TRMK	33.22	32.07
NBTB	N B T BANCORP IN	S	5.9	0.8	36.6	EVEN	0.93	0.11	44.4%	0.920	2.4%	15.5	20.9	134.8	6.6	9.9		NBTB	38.18	37.26
FCF	FIRST COMMONWL	S	1.7	22.7	29.9	UP	0.60	0.10	58.1%	0.320	2.5%	17.1	18.2	106.4	6.5	10.2		FCF	12.91	12.15
SFNC	SIMMONS FIRST NA	S	12.0	4.0	29.0	UP	0.75	0.23	30.6%	1.000	1.8%	18.0	17.9	99.4	6.5	10.4		SFNC	54.65	52.56
STL	STERLING BANCOR	S	16.9	2.7	38.8	UP	0.75	0.06	54.5%	0.280	1.2%	22.2	21.7	97.7	6.4	9.6		STL	23.25	22.92
MBVT	MERCHANTS BANC	S	2.4	0.9	42.2	EVEN	0.57	0.05	38.5%	1.120	2.2%	14.9	22.9	153.7	6.3	9.4		MBVT	49.80	48.72
ONB	OLD NATIONAL BA	M	6.3	7.5	28.2	UP	0.93	0.11	48.8%	0.520	3.1%	13.8	15.6	113.0	6.3	10.5		ONB	16.80	16.00
STBA	S & T BANCORP INC	S	4.1	9.7	44.9	DOWN	0.74	0.07	44.5%	0.800	2.2%	14.6	17.0	116.4	6.3	10.3		STBA	35.96	34.04
RF	REGIONS FINANCIA	L	-4.0	82.5	47.6	DOWN	0.73	0.26	25.3%	0.280	2.0%	11.3	15.3	135.4	6.0	10.8		RF	13.75	12.89
FULT	FULTON FINANCIA	M	0.8	38.6	33.8	UP	0.14	0.22	38.9%	0.440	2.4%	14.4	19.2	133.3	5.9	9.6		FULT	18.45	17.53
STI	SUNTRUST BANKS I	L	-0.2	49.8	30.7	UP	0.01	0.13	33.2%	1.040	1.8%	11.2	15.5	138.4	5.8	10.3		STI	56.81	55.18
BXS	BANCORPSOUTH IN	M	0.6	2.1	32.2	UP	0.25	0.01	23.4%	0.500	1.6%	17.8	19.3	108.4	5.7	9.7		BXS	30.45	29.39
WSBC	WESBANCO INC	S	6.0	6.8	37.7	UP	0.88	0.30	49.7%	1.040	2.6%	13.7	18.4	134.3	5.7	9.6		WSBC	39.81	37.12
HOMB	HOME BANCSHARE	S	20.2	27.9	52.0	UP	0.98	0.80	53.9%	0.360	1.4%	18.8	19.7	104.8	5.6	9.2		HOMB	25.45	24.87
FITB	FIFTH THIRD BANC	L	0.1	45.0	44.4	DOWN	0.00	0.23	47.9%	0.560	2.3%	10.1	12.8	126.7	5.3	10.5		FITB	24.43	22.29
PRK	PARK NATIONAL C	S	-1.2	15.7	39.9	UP	0.22	0.53	57.3%	3.760	3.6%	15.7	18.5	117.8	5.3	8.6		PRK	105.43	98.43
KEY	KEYCORP	M	-0.4	58.1	26.6	DOWN	0.03	0.23	50.4%	0.340	1.9%	12.9	21.2	164.3	5.2	8.6		KEY	18.24	17.51
AMNB	AMERICAN NATL B	S	7.8	3.3	47.6	UP	0.78	0.24	15.6%	0.960	2.5%	13.3	20.4	153.4	5.1	8.5		AMNB	38.40	35.66
CHFC	CHEMICAL FINANC	M	10.6	13.2	50.0	UP	0.87	0.46	43.6%	1.080	2.3%	14.9	20.5	137.6	4.8	8.2		CHFC	47.45	43.96
GABC	GERMAN AMERICA	S	9.5	12.1	39.9	DOWN	0.96	0.94	32.5%	0.520	1.6%	13.7	20.6	150.4	4.8	8.3		GABC	32.88	31.89
WABC	WESTAMERICA BA	S	-3.2	-3.1	51.4	UP	0.21	0.20	11.7%	1.560	2.8%	20.0	23.8	119.0	4.7	7.6		WABC	55.02	52.50
WSFS	WSFS FINANCIAL C	S	9.1	35.4	32.5	UP	0.98	0.16	64.7%	0.280	0.6%	14.2	22.8	160.6	4.6	7.9		WSFS	47.20	46.42
SBSI	SOUTHSIDE BANCS	S	6.5	2.9	32.8	UP	0.52	0.07	76.9%	1.000	2.9%	15.8	18.6	117.7	4.0	7.5		SBSI	34.72	32.21
SIVB	SVB FINANCIAL GR	M	15.5	17.8	46.9	DOWN	0.89	0.50	26.6%	0.000	0.0%	18.0	24.1	133.9	3.9	7.2		SIVB	175.94	171.88

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Ticker	Name	Rev Size	Sales Grwth	EPS Grwth	Profit Mrgin	Trend PTP	SLS R^2	EPS R^2	%Debt to Cap	Cur Div	Cur Div %	Avg PE	Cur PE	RV	PAR	TR	REC Tck	Cur. Price	Buy UP to
FNLC	FIRST NATL LINCO	S	1.7	1.9	37.7	UP	0.35	0.20	56.2%	0.920	3.4%	13.6	16.1	118.4	3.7	7.5	FNLC	26.97	23.40
MSFG	MAINSOURCE FINL	S	3.8	31.5	30.7	UP	0.67	0.14	37.7%	0.640	1.9%	12.6	19.8	157.1	3.5	7.1	MSFG	34.20	32.24
HBNC	HORIZON BANCOR	S	10.8	7.5	34.3	DOWN	0.97	0.50	49.3%	0.440	1.6%	12.1	24.8	205.0	3.2	6.1	HBNC	26.99	25.87
CFFI	C&F FINANCIAL CO	S	4.8	10.8	24.2	EVEN	0.82	0.49	51.4%	1.320	2.6%	10.2	12.6	123.5	3.0	8.0	CFFI	50.00	43.61
RBCAA	REPUBLIC BANCOR	S	0.8	48.5	41.6	DOWN	0.01	0.23	45.7%	0.840	2.3%	12.5	15.5	124.0	3.0	7.2	RBCAA	35.98	32.50
THFF	FIRST FINANCIAL C	S	4.4	4.9	44.8	UP	0.86	0.62	16.0%	1.000	2.0%	13.7	15.6	113.9	3.0	7.1	THFF	48.80	43.75
NKSH	NATIONAL BANKS	S	2.4	2.3	46.9	DOWN	0.58	0.34	0.0%	1.220	2.9%	14.3	19.6	137.1	2.9	6.3	NKSH	42.05	38.76
AROW	ARROW FINANCIAL	S	4.1	3.0	38.3	EVEN	0.87	0.73	31.9%	1.000	2.9%	14.5	17.3	119.3	2.8	6.5	AROW	34.25	29.67
CAC	CAMDEN NATIONA	S	7.5	2.4	39.4	EVEN	0.82	0.17	58.6%	0.920	2.2%	13.1	16.2	123.7	2.1	6.3	CAC	42.75	37.08
CNBKA	CENTURY BANCOR	S	5.7	14.1	36.6	DOWN	0.97	0.94	59.1%	0.480	0.8%	9.6	13.9	144.8	1.1	6.1	CNBKA	63.05	54.57
BNCL	BENEFICIAL MUTU	S	3.0	53.6	34.2	UP	0.27	0.32	35.5%	0.240	1.5%	50.1	42.1	84.0	0.9	2.9	BNCL	16.00	11.18
SHBI	SHORE BANCSTAR	S	-1.7	-8.5	31.7	UP	0.47	0.01	1.8%	0.200	1.2%	18.7	21.0	112.3	0.6	4.1	SHBI	16.59	14.99
FCNCA	First Citizens BancSha	M	5.8	6.6	29.5	UP	0.62	0.48	0.0%	1.200	0.3%	14.3	17.4	121.7	0.1	4.4	FCNCA	348.06	301.44
TBBK	BANCORP INC	S	15.0	5.9	35.2	UP	0.78	0.00	50.2%	0.000	0.0%	22.3	-5.3	-23.8	0.0	0.0	TBBK	6.45	-21.75
UVSP	Univest Corporation of	S	6.5	-2.8	35.0	DOWN	0.91	0.09	48.4%	0.800	2.6%	17.3	33.6	194.2	-0.4	1.5	UVSP	30.30	23.48

Companies 104

6.8	19.2	38.4	0.69	0.34	34.6%	0.850	2.0%	15.8	19.3	126.3	7.8	11.5
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Industry 30 Capital Markets

Sector 6 Financial Services

GHL	GREENHILL & CO I	S	1.0	1.7	23.4	UP	0.01	0.34	20.8%	1.800	7.1%	30.7	13.2	43.0	22.7	27.3	B	GHL	25.30	29.77
EVR	EVERCORE PARTNE	M	21.6	166.4	15.5	UP	0.94	0.77	0.0%	1.360	1.8%	32.9	30.2	91.8	17.9	20.1	B	EVR	73.75	85.65
GCAP	GAIN Capital Holding	S	14.1	-11.9	11.8	UP	0.79	0.09	29.9%	0.240	3.4%	18.3	10.6	57.9	17.8	24.0	B	GCAP	7.09	8.14
ETFC	E TRADE FINANCIA	M	8.5	165.8	26.2	UP	0.18	0.70	17.9%	0.000	0.0%	21.6	17.9	82.9	16.8	21.9	B	ETFC	34.55	42.02
IBKR	INTERACTIVE BRO	M	-2.1	7.6	49.9	UP	0.10	0.01	0.6%	0.400	1.1%	30.2	32.0	106.0	12.9	15.1	B	IBKR	34.83	36.07
SCHW	SCHWAB (CHARLES	L	4.8	4.2	39.9	UP	0.59	0.13	0.0%	0.320	0.8%	25.6	27.8	108.6	11.8	14.9	B	SCHW	38.85	40.75
AMTD	TD AMERITRADE H	M	4.7	3.8	41.8	EVEN	0.91	0.50	25.9%	0.720	1.9%	19.7	23.8	120.8	11.6	14.9	B	AMTD	38.27	42.28
GS	GOLDMAN SACHS	L	-1.4	2.2	34.2	EVEN	0.04	0.01	0.0%	2.600	1.2%	11.2	11.9	106.3	11.5	17.7	B	GS	223.80	233.92
BGCP	BGC PARTNERS INC	M	23.3	67.6	9.0	DOWN	0.61	0.43	41.1%	0.640	5.6%	19.8	29.9	151.0	10.7	12.4	B	BGCP	11.38	10.95
RJF	RAYMOND JAMES F	L	9.9	9.2	17.6	UP	0.94	0.69	0.0%	0.880	1.2%	15.0	19.5	130.0	10.6	14.5	B	RJF	74.52	81.10
FDS	FACTSET RESEARC	M	9.3	14.0	34.5	UP	0.99	0.97	39.4%	2.000	1.2%	22.6	19.3	85.4	7.2	11.0	B	FDS	163.26	160.47
MSCI	MSCI	M	14.3	15.3	32.2	UP	0.87	0.86	78.6%	1.120	1.1%	25.3	37.2	147.0	7.0	9.1	B	MSCI	100.32	85.88
SF	STIFEL FINANCIAL	M	14.7	10.3	9.6	DOWN	0.98	0.06	0.0%	0.000	0.0%	26.8	48.4	180.6	4.8	7.1	B	SF	48.87	35.32
TRI	THOMSON-REUTER	L	2.4	2.0	10.5	DOWN	0.15	0.00	39.0%	1.380	3.0%	20.4	33.9	166.2	4.0	5.8	B	TRI	45.43	37.58
MS	MORGAN STANLEY	L	3.8	25.4	25.4	UP	0.57	0.07	0.0%	0.800	1.8%	76.0	12.9	17.0	2.0	7.2	B	MS	43.37	37.26
OPY	OPPENHEIMER HOL	M	-0.2	-48.8	14.8	DOWN	0.00	0.08	32.7%	0.440	2.5%	69.1	-23.1	-33.4	1.8	1.6	S	OPY	17.30	-13.50
ITG	INVESTMENT TECH	S	-3.7	-33.5	12.9	DOWN	0.55	0.12	16.2%	0.280	1.4%	13.2	-24.9	-188.6	0.3	0.3	S	ITG	19.91	-14.40
MKTX	MARKETAXESS HO	S	17.3	34.8	46.9	UP	0.99	0.93	0.0%	1.320	0.7%	31.4	52.2	166.2	0.2	2.2	S	MKTX	192.52	117.45

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ENV	Envestnet	M	29.8	52.7	1.3	DOWN	0.95	0.20	40.2%	0.000	0.0%	322.8	-26.8	-8.3	0.0	0.0	S	ENV	34.80	-23.40
JMP	JMP Group	S	7.5	32.6	9.8	DOWN	0.43	0.09	42.2%	0.360	6.2%	28.4	-44.9	-158.1	-3.4	-2.1	S	JMP	5.84	-1.35
MCO	MOODY'S CORP	M	8.5	4.6	35.3	DOWN	0.83	0.11	120.7%	1.520	1.3%	28.1	89.6	318.9	-9.8	-8.1	S	MCO	118.32	41.78
LAZ	LAZARD LTD	M	4.2	56.0	19.5	UP	0.68	0.26	47.0%	1.520	3.5%	21.6	14.7	68.1	-12.1	-8.5	S	LAZ	42.94	30.15

Companies	22	8.7	26.5	23.7	0.60	0.34	26.9%	0.895	2.1%	41.4	18.4	80.0	6.6	9.5
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Industry 43 Credit Services

Sector 6 Financial Services

FCFS	First Cash Financial Sv	M	12.4	8.9	15.5	DOWN	0.91	0.48	30.6%	0.760	1.5%	19.8	29.0	146.5	14.9	18.1	FCFS	51.95	56.69	
PRAA	PORTFOLIO RECOV	M	19.1	15.2	30.4	DOWN	0.95	0.66	65.5%	0.000	0.0%	14.4	17.5	121.5	12.5	17.2	B	PRAA	32.20	37.11
CACC	Credit Acceptance	M	15.7	27.6	57.0	DOWN	0.98	0.93	69.0%	0.000	0.0%	11.8	12.4	105.1	12.2	18.8	B	CACC	203.25	218.22
MA	MASTERCARD INC	L	11.4	60.3	52.9	EVEN	0.98	0.34	45.2%	0.880	0.8%	24.5	31.5	128.6	8.2	10.4	MA	116.32	113.10	
COF	CAPITAL ONE FINL	L	8.0	26.2	31.6	DOWN	0.88	0.28	48.1%	1.600	2.0%	9.8	12.2	124.5	8.0	14.0	COF	80.38	76.64	
TCAP	Triangle Capital	S	21.8	1.5	69.8	DOWN	0.69	0.01	48.9%	1.800	9.5%	16.3	19.9	122.1	7.3	9.8	TCAP	18.92	17.04	
DFS	DISCOVER FINANCI	L	7.1	18.3	45.5	DOWN	0.89	0.73	70.4%	1.200	1.9%	10.1	10.7	105.9	6.1	12.4	DFS	62.59	57.49	
TSS	TOTAL SYSTEM SE	M	7.9	5.3	16.1	DOWN	0.67	0.59	61.1%	0.400	0.7%	21.9	31.7	144.7	5.6	7.7	TSS	57.31	52.50	
ADS	ALLIANCE DATA S	L	16.2	16.8	15.8	DOWN	0.94	0.88	87.2%	2.080	0.8%	28.5	32.9	115.4	5.1	7.3	ADS	249.63	224.25	
AXP	AMERICAN EXPRES	L	2.8	10.9	40.2	DOWN	0.65	0.60	72.0%	1.280	1.6%	14.4	14.3	99.3	5.0	10.0	AXP	79.25	71.76	
PYPL	PayPal Holdings	L	17.6	92.6	15.8	DOWN	1.00	0.83	0.0%	0.000	0.0%	34.5	40.4	117.1	4.2	6.4	PYPL	47.72	37.50	
V	VISA INC	L	14.8	28.1	60.9	DOWN	0.91	0.79	32.1%	0.660	0.7%	27.0	45.6	168.9	3.4	5.5	V	91.22	64.88	
SLM	SLM CORP	M	-11.1	85.5	47.4	DOWN	0.27	0.40	55.5%	0.600	4.8%	11.4	21.3	186.8	3.0	6.4	SLM	12.54	11.56	
EZPW	EZCORP INC -CL A	M	8.5	-50.1	6.1	DOWN	0.53	0.46	32.7%	0.000	0.0%	14.7	-6.3	-42.9	0.0	0.0	S	EZPW	9.05	-25.95
WRLD	WORLD ACCEPTAN	M	8.0	18.6	31.8	DOWN	0.85	0.97	52.6%	0.000	0.0%	8.3	6.5	78.3	-1.4	9.2	WRLD	52.90	32.75	
WU	WESTERN UNION C	L	1.2	-2.2	15.6	DOWN	0.56	0.03	66.4%	0.700	3.5%	16.2	39.7	245.1	-4.1	-2.3	S	WU	19.86	13.05

Companies	16	10.1	22.7	34.5	0.79	0.56	52.3%	0.747	1.7%	17.7	22.5	122.9	5.6	9.4
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Industry 60 Financial Exchanges

Sector 6 Financial Services

CME	CME GROUP INC	M	5.6	4.7	58.4	UP	0.67	0.28	9.5%	2.400	2.1%	22.9	25.6	111.8	8.8	11.7	B	CME	116.19	117.36
NDAQ	NASDAQ STOCK M	M	2.0	-4.9	17.3	DOWN	0.26	0.11	38.3%	1.520	2.2%	32.9	85.0	258.4	-15.1	-13.5	S	NDAQ	68.87	21.97
ICE	INTERCONTINENTA	L	28.9	13.1	39.8	DOWN	0.93	0.61	29.0%	0.800	1.3%	27.7	25.4	91.7	-20.0	-17.7	S	ICE	60.20	42.64

Companies	3	12.2	4.3	38.5	0.62	0.33	25.6%	1.573	1.9%	27.8	45.3	154.0	-8.8	-6.5
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Industry 80 Insurance - Diversified

Sector 6 Financial Services

AEG	AEGON NV Adr	L	5.2	34.5	3.0	DOWN	0.08	0.11	31.4%	0.290	5.6%	17.8	22.0	123.6	20.5	24.3	B	AEG	5.15	6.16
HIG	HARTFORD FINANC	L	0.6	56.6	6.6	DOWN	0.00	0.13	20.4%	0.920	1.9%	22.7	21.4	94.3	18.5	22.5	B	HIG	48.36	58.26
ORI	OLD REPUBLIC INT	L	6.3	81.0	11.5	EVEN	0.85	0.25	23.4%	0.750	3.6%	10.5	12.7	121.0	11.1	16.1	B	ORI	20.68	20.67

The LongFellow Investor Report

Stock Challenges

Sorted by Sector, Industry, PAR

Use Due Diligence

Ticker	Name	Rev Size	Sales Grwth	EPS Grwth	Profit Mrgin	Trend PTP	SLS R^2	EPS R^2	%Debt to Cap	Cur Div	Cur Div %	Avg PE	Cur PE	RV	PAR	TR	REC Tck	Cur. Price	Buy UP to
AIZ	ASSURANT INC	L	0.8	3.8	7.7	UP	0.06	0.06	17.9%	2.120	2.2%	13.8	10.6	76.8	9.4	15.6	AIZ	96.24	93.52
HMN	HORACE MANN ED	M	2.9	11.7	13.2	DOWN	0.91	0.25	0.0%	1.100	2.8%	12.4	21.7	175.0	9.0	12.4	HMN	38.65	40.25
BRK.B	Berkshire Hathaway -	L	9.0	13.7	21.7	DOWN	0.95	0.65	27.4%	0.000	0.0%	14.5	16.9	116.6	1.1	5.5	BRK.B	165.21	149.04
ESGR	Enstar BU Adr	M	41.9	12.7	48.2	DOWN	0.87	0.56	19.4%	0.000	0.0%	11.9	15.0	126.1	0.1	5.0	ESGR	194.80	169.33
GNW	GENWORTH FINAN	L	-2.2	-32.8	5.7	DOWN	0.57	0.12	22.2%	0.000	0.0%	10.4	-8.1	-77.9	0.0	0.0	S GNW	4.04	-9.00

Companies	8	8.1	22.6	14.7	0.54	0.27	20.3%	0.647	2.0%	14.3	14.0	94.4	8.7	12.7
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Industry	81	Insurance - Life	Sector	6	Financial Services
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LFC	China Life Insurance C	L	13.9	-1.2	8.0	DOWN	0.81	0.01	15.0%	0.320	2.1%	25.8	30.6	118.6	15.4	17.7	B LFC	15.19	17.10
MFC	MANULIFE FINANC	L	1.7	21.5	9.3	DOWN	0.03	0.06	14.8%	0.580	3.3%	12.3	12.4	100.8	12.2	17.6	MFC	17.55	17.16
AEL	AMERICAN EQTY I	M	17.1	16.6	39.0	DOWN	0.63	0.46	21.2%	0.240	1.0%	12.5	26.7	213.6	10.0	13.2	AEL	23.72	24.83
AFL	AFLAC INC.	L	4.2	10.5	18.7	DOWN	0.58	0.76	18.8%	1.720	2.3%	9.2	11.7	127.2	9.6	15.5	AFL	74.88	74.55
UNM	Unum Group	L	0.7	7.3	10.5	UP	0.56	0.19	24.0%	0.800	1.7%	11.0	11.7	106.4	9.3	15.2	UNM	46.33	45.94
LNC	LINCOLN NATIONA	L	4.4	50.6	12.7	DOWN	0.73	0.21	24.0%	1.160	1.8%	9.0	13.2	146.7	8.9	14.6	LNC	65.93	65.08
PFG	PRINCIPAL FINANC	L	2.1	9.1	12.3	UP	0.25	0.61	22.4%	1.800	2.8%	12.0	14.5	120.8	8.7	13.7	PFG	65.13	62.15
TMK	TORCHMARK CORP	M	2.1	8.6	20.3	DOWN	0.71	0.90	0.0%	0.600	0.8%	12.2	17.2	141.0	7.5	12.0	TMK	76.71	76.37
PRU	PRUDENTIAL FINA	L	7.3	24.2	7.2	UP	0.45	0.03	26.7%	3.000	2.8%	14.1	11.0	78.0	5.5	11.1	PRU	107.03	91.05
CIA	CITIZENS INC	S	4.8	-32.0	7.2	DOWN	0.85	0.22	0.0%	0.000	0.0%	82.0	0.0	0.0	0.0	0.0	CIA	7.05	-0.90
MET	METLIFE INC	L	4.6	14.2	5.3	DOWN	0.52	0.02	20.3%	1.600	3.1%	27.3	82.8	303.3	-8.7	-7.2	S MET	51.81	18.90

Companies	11	5.7	11.8	13.7	0.56	0.32	17.0%	1.075	2.0%	20.7	21.1	132.4	7.1	11.2
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Industry	82	Insurance - Property & Casua	Sector	6	Financial Services
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SAFT	SAFETY INSURANC	M	3.3	-29.9	11.4	EVEN	0.75	0.17	0.0%	2.800	3.9%	13.5	17.0	125.9	16.8	20.9	B SAFT	72.40	82.94
AGII	ARGO GROUP INTL	M	3.3	18.6	11.0	UP	0.52	0.04	16.7%	1.080	1.6%	10.3	13.9	135.0	14.3	19.9	AGII	65.95	75.07
CB	CHUBB CORP	L	7.1	5.7	17.5	DOWN	0.77	0.25	20.7%	2.760	2.0%	11.3	13.5	119.5	13.9	19.2	B CB	137.25	153.24
AWH	ALLIED WORLD AS	M	8.4	0.3	15.5	DOWN	0.85	0.00	17.9%	1.040	2.0%	16.1	18.8	116.8	13.4	17.4	B AWH	53.09	59.27
ALL	ALLSTATE CORP	L	1.3	49.4	10.1	DOWN	0.28	0.21	22.9%	1.320	1.6%	10.8	17.3	160.2	11.8	16.3	ALL	81.29	87.14
NAV	NAVIGATORS GRO	M	6.4	4.9	11.4	DOWN	0.96	0.14	17.5%	0.180	0.3%	13.4	19.7	147.0	11.6	15.7	NAV	54.05	60.78
AFSI	AmTrust Financial Svc	L	32.7	21.4	20.2	DOWN	0.98	0.93	18.3%	0.680	4.2%	9.8	6.4	65.3	11.5	21.9	AFSI	16.05	13.77
UFCS	UNITED FIRE & CAS	M	8.1	81.3	8.5	DOWN	0.89	0.23	0.0%	1.000	2.3%	13.4	22.7	169.4	10.7	14.0	UFCS	44.00	47.72
AMSF	AMERISAFE INC	S	4.0	6.6	20.0	UP	0.48	0.29	0.0%	0.800	1.4%	14.6	16.5	113.0	10.4	15.1	B AMSF	57.55	59.53
RLI	RLI CORP	M	4.2	1.3	22.7	DOWN	0.74	0.04	13.8%	0.800	1.4%	17.1	24.6	143.9	10.4	13.6	RLI	57.22	62.70
PGR	PROGRESSIVE COR	L	6.1	40.7	8.5	DOWN	0.91	0.19	27.6%	0.680	1.7%	14.2	19.4	136.6	10.1	14.1	PGR	39.72	41.21
SIGI	SELECTIVE INS GR	M	3.5	10.4	8.0	UP	0.56	0.18	21.6%	0.640	1.2%	14.9	18.1	121.5	9.8	13.9	B SIGI	52.80	54.27
AXS	Axis Capital Holdings	M	4.6	8.3	14.8	DOWN	0.70	0.03	0.0%	1.520	2.3%	8.5	12.8	150.6	9.6	15.2	AXS	65.90	66.43
IPCC	INFINITY PROPERT	M	6.2	3.5	4.2	DOWN	0.78	0.04	27.9%	2.320	2.3%	20.7	25.6	123.7	9.2	12.2	B IPCC	99.25	102.45

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Use Due Diligence

Ticker	Name	Rev Size	Sales Grwth	EPS Grwth	Profit Mrgin	Trend PTP	SLS R^2	EPS R^2	%Debt to Cap	Cur Div	Cur Div %	Avg PE	Cur PE	RV	PAR	TR	REC Tck	Cur. Price	Buy UP to
PRA	PROASSURANCE C	M	3.3	0.5	35.6	DOWN	0.67	0.00	17.9%	1.240	2.0%	15.1	21.9	145.0	8.7	12.1	PRA	61.90	63.98
XL	XL CAPITAL LTD	L	2.5	54.3	10.6	DOWN	0.17	0.17	17.8%	0.880	2.1%	18.6	20.4	109.7	8.6	12.2	B XL	41.85	41.88
AFG	AMERICAN FINANC	L	4.9	9.7	11.3	UP	0.92	0.50	19.6%	1.250	1.3%	11.2	13.3	118.8	7.9	13.5	AFG	97.31	93.26
CINF	CINCINNATI FINAN	L	3.8	1.4	15.2	DOWN	0.68	0.01	10.5%	2.000	2.8%	15.5	19.9	128.4	6.9	10.3	CINF	72.09	70.09
EMCI	EMC INSURANCE G	M	5.2	45.2	10.1	EVEN	0.92	0.12	4.3%	0.840	2.9%	10.3	13.0	126.2	6.4	11.6	EMCI	28.68	26.24
WRB	BERKLEY (W R) CO	L	5.8	8.7	17.8	UP	0.75	0.47	0.0%	0.520	0.8%	11.5	14.4	125.2	6.1	11.4	WRB	67.98	63.67
MKL	MARKEL CORP	L	13.7	55.2	10.5	UP	0.86	0.17	23.1%	0.000	0.0%	23.1	40.4	174.9	6.1	8.4	MKL	969.60	794.70
CNA	CNA FINANCIAL CO	L	1.0	43.0	10.5	UP	0.15	0.19	18.1%	1.000	2.2%	13.5	14.3	105.9	6.0	10.8	CNA	45.26	41.07
TRV	TRAVELERS COS IN	L	1.1	8.7	16.5	DOWN	0.67	0.43	20.2%	2.680	2.2%	9.7	12.0	123.7	4.9	10.6	TRV	121.66	107.86
THG	HANOVER INSURA	M	8.8	8.2	5.7	EVEN	0.89	0.09	20.3%	2.000	2.3%	17.9	24.5	136.9	4.9	8.0	THG	88.27	84.88
Y	ALLEGHANY CORP	L	26.1	14.4	15.2	DOWN	0.72	0.24	15.4%	0.000	0.0%	11.8	20.7	175.4	4.4	8.1	Y	610.70	601.80
HCI	HCI Group	S	39.8	28.2	33.5	DOWN	0.81	0.61	34.7%	1.400	2.9%	7.7	16.6	215.6	2.3	6.4	HCI	47.69	43.43
UVE	Universal Insurance	M	14.9	14.2	28.6	DOWN	0.88	0.44	3.8%	0.560	2.1%	7.2	9.4	130.6	1.5	8.4	UVE	26.05	19.53
L	LOEWS CORP	L	-1.7	28.1	14.5	DOWN	0.28	0.10	37.0%	0.250	0.5%	30.0	24.2	80.7	0.8	3.8	L	46.62	42.53
FNHC	Federated National Hld	S	45.9	-69.4	16.2	DOWN	0.56	0.06	2.0%	0.320	2.0%	8.3	-804.0	-9686.7	0.2	0.2	S FNHC	16.08	-0.38
STFC	STATE AUTO FINAN	M	1.2	38.8	3.0	DOWN	0.11	0.11	0.0%	0.400	1.5%	21.3	54.8	257.3	-1.0	0.9	S STFC	26.87	15.45
MCY	MERCURY GENERA	M	0.9	23.1	4.5	DOWN	0.11	0.06	15.0%	2.490	4.0%	27.0	46.6	172.6	-3.9	-2.5	S MCY	61.49	34.20
UIHC	United Insurance Holdi	S	25.8	30.8	12.9	DOWN	0.88	0.11	17.3%	0.240	1.6%	18.9	58.7	310.6	-13.4	-11.7	S UIHC	15.26	6.60

Companies 32 9.4 17.7 14.3 0.66 0.21 15.1% 1.115 1.9% 14.6 -4.1 -163.2 6.9 11.0

Industry 83 Insurance - Reinsurance Sector 6 Financial Services

AHL	ASPEN INSURANCE	M	5.0	6.9	14.2	DOWN	0.90	0.01	14.0%	0.880	1.7%	11.0	23.3	211.8	13.7	17.2	AHL	52.35	60.11
RE	EVEREST RE Grp -Lt	L	4.4	73.5	22.3	DOWN	0.68	0.16	7.2%	5.000	2.0%	6.8	9.4	138.2	9.6	17.4	RE	251.71	234.32
RNR	RENAISSANCERE HI	M	0.6	59.6	47.6	DOWN	0.01	0.13	16.4%	1.240	0.9%	8.5	12.4	145.9	9.1	15.3	RNR	142.17	138.91
ACGL	ARCH CAPITAL Ltd	M	3.3	7.8	17.9	UP	0.61	0.29	22.4%	0.000	0.0%	12.1	16.5	136.4	8.6	13.3	ACGL	96.97	102.35
RGA	Reinsurance Group	L	8.5	9.5	8.2	UP	0.91	0.53	32.7%	1.640	1.3%	9.7	11.9	122.7	6.8	12.8	RGA	125.04	117.67
MHLD	Maiden Holdings	M	32.6	2.6	3.5	DOWN	0.76	0.01	19.5%	0.600	4.9%	24.6	88.2	358.5	-5.9	-4.3	S MHLD	12.35	4.65

Companies 6 9.1 26.6 18.9 0.65 0.19 18.7% 1.560 1.8% 12.1 26.9 185.6 7.0 12.0

Industry 84 Insurance - Specialty Sector 6 Financial Services

GLRE	GREENLIGHT Capital	M	82.1	0.3	16.4	DOWN	0.20	0.00	0.0%	0.000	0.0%	10.9	18.0	165.1	9.1	13.6	GLRE	21.55	22.77
AGO	ASSURED GUARAN	M	136.9	88.3	57.4	UP	0.34	0.52	16.1%	0.570	1.5%	8.6	5.8	67.4	8.8	18.9	AGO	38.13	30.82
EIG	EMPLOYERS HOLDI	M	8.8	6.6	13.8	UP	0.85	0.33	3.5%	0.600	1.5%	9.0	12.2	135.6	7.4	13.5	EIG	40.00	38.01
FNF	FIDELITY NATIONA	L	8.4	46.4	9.0	UP	0.78	0.25	31.9%	1.000	2.4%	19.7	18.9	95.9	4.6	8.2	FNF	40.95	38.46

Companies 4 59.0 35.4 24.2 0.54 0.27 12.9% 0.543 1.4% 12.1 13.7 116.0 7.5 13.5

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Ticker	Name	Rev Size	Sales Grwth	EPS Grwth	Profit Mrgin	Trend PTP	SLS R^2	EPS R^2	%Debt to Cap	Cur Div	Cur Div %	Avg PE	Cur PE	RV	PAR	TR	REC Tck	Cur. Price	Buy UP to	
Industry 85 Insurance Brokers							Sector 6 Financial Services													
AJG	ARTHUR J GALLAG	L	17.3	6.5	7.5	DOWN	0.93	0.68	43.5%	1.560	2.8%	21.3	24.1	113.1	14.0	17.0	B	AJG	55.81	62.17
AON	AON CORP	L	6.4	12.2	13.7	UP	0.79	0.96	52.6%	1.320	1.1%	19.0	23.2	122.1	12.7	16.2	B	AON	119.84	134.86
BRO	BROWN & BROWN I	M	8.1	4.7	24.3	EVEN	0.90	0.60	31.7%	0.540	1.3%	20.3	22.9	112.8	12.2	15.7	B	BRO	42.90	47.89
MMC	MARSH & MCLENN	L	2.2	61.3	16.6	UP	0.68	0.35	41.5%	1.360	1.8%	17.8	21.9	123.0	9.9	13.3	B	MMC	74.13	77.90
ERIE	ERIE INDEMNITY C	M	9.6	7.2	18.4	UP	0.13	0.35	2.9%	3.130	2.5%	25.3	31.0	122.5	9.0	11.0		ERIE	123.82	118.28
Companies	5		8.7	18.4	16.1		0.69	0.59	34.4%	1.582	1.9%	20.7	24.6	118.7	11.6	14.6				
Industry 132 Savings & Cooperative Banks							Sector 6 Financial Services													
NYCB	NEW YORK CMNTY	M	3.4	-20.4	55.0	EVEN	0.09	0.10	66.8%	0.680	5.1%	14.2	13.8	97.2	17.2	21.6	B	NYCB	13.29	14.49
ISBC	INVESTORS BANCO	M	25.8	28.9	39.9	UP	0.61	0.40	60.0%	0.320	2.3%	22.1	22.3	100.9	13.9	17.5	B	ISBC	13.85	15.74
EBSB	Meridian Interstate	S	19.3	59.9	29.6	UP	0.92	0.56	36.5%	0.160	0.9%	26.8	25.8	96.3	11.0	14.2	B	EBSB	17.55	19.06
FFIC	FLUSHING FINANCI	S	9.1	7.6	43.7	UP	0.81	0.73	70.3%	0.720	2.4%	12.9	12.7	98.4	10.7	15.9	B	FFIC	29.48	29.65
BOFI	BofI Holding	S	42.3	38.2	59.2	UP	0.98	0.94	60.5%	0.000	0.0%	13.6	11.7	86.0	9.5	16.0	B	BOFI	23.89	24.78
OCFC	OCEANFIRST FINA	S	6.7	14.0	34.7	UP	0.70	0.25	50.1%	0.600	2.2%	16.4	28.2	172.0	8.3	11.2		OCFC	27.65	26.40
NWBI	NORTHWEST BANC	S	4.5	5.4	28.8	UP	0.79	0.33	17.7%	0.640	4.0%	21.6	33.6	155.6	7.5	9.4		NWBI	16.14	14.18
PFS	PROVIDENT FINAN	S	5.8	33.6	38.9	UP	0.97	0.16	57.4%	0.760	3.0%	14.4	18.6	129.2	7.0	10.6		PFS	25.69	25.19
CFFN	Capitol Federal Financ	S	3.9	11.4	60.8	UP	0.56	0.70	63.0%	0.340	2.3%	22.6	23.6	104.4	6.7	9.6		CFFN	14.63	14.55
DCOM	DIME COMMUNITY	S	7.7	9.1	61.5	UP	0.71	0.71	62.3%	0.560	2.9%	12.1	9.9	81.8	1.3	6.8		DCOM	19.45	14.69
RVSB	RIVERVIEW BANCO	S	-2.5	14.0	22.4	UP	0.59	0.02	19.2%	0.080	1.1%	14.2	24.2	170.4	1.0	3.9		RVSB	7.26	6.60
AF	ASTORIA FINANCIA	S	-1.9	-1.8	34.2	DOWN	0.33	0.02	58.0%	0.160	0.8%	19.6	32.9	167.9	0.9	2.9		AF	20.39	16.80
KRNY	Kearny Financial	S	9.0	13.5	27.1	UP	0.97	0.51	38.2%	0.080	0.5%	66.9	66.4	99.3	-12.0	-10.3	S	KRNY	14.60	5.93
Companies	13		10.2	16.4	41.2		0.69	0.42	50.8%	0.392	2.1%	21.3	24.9	120.0	6.4	9.9				
Industry 144 Specialty Finance							Sector 6 Financial Services													
AI	Arlington Asset Invest	S	-60.1	-79.0	63.5	DOWN	0.39	0.01	14.8%	2.500	17.2%	4.8	-8.1	-168.8	0.7	0.6	S	AI	14.56	-32.47
Companies	1		-60.1	-79.0	63.5		0.39	0.01	14.8%	2.500	17.2%	4.8	-8.1	-168.8	0.7	0.6				

Stock Challenges

Sorted by Sector, Industry, PAR

Use Due Diligence

Ticker Name	Rev Size	Sales Grwth	EPS Grwth	Profit Mrgn	Trend PTP	SLS R^2	EPS R^2	%Debt to Cap	Cur Div	Cur Div %	Avg PE	Cur PE	RV	PAR	TR	REC	Tck	Cur. Price	Buy UP to
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Report Headers Legend

Rev Size = Based on Sales Revenue Size-BI value
 SP Qlty = Standard Poors Quality
 Date of Data = Date of Last Update
 Sales Grwth = Sales Growth
 EPS Grwth = EPS Growth

Profit Mrgn = Pre-tax Profit Margin
 Trend PTP = Trend of Pre-tax Profit
 Sales R^2 = Sales Trend Line Predictability
 EPS R^2 = EPS Trend Line Predictability
 %Debt to Cap = % of Debt to Capitalization

RV = Relative Value of Current PE to Average PE
 PAR = 5 yr Projected Average Return
 TR = 5 yr Total Return
 Rec = Recommendation

Because of Rounding 6 decimals a boundary figure may appear in either of 2 colors

1. Look for RV, PAR, TR Columns to be Dark Blue.
2. Sales ^2 in upper.90's should indicate good trend lines.
3. Compare PTP (Pre Tax Profit) for individual stock to the Industry
4. Compare % of Debt to Capitalization) for individual stock to the Industry
5. Check Company with Buy recommendation to PTP Trend. If Down this may be an indication of the Barbed Wire Fence. DO NOT PROCEED!

R ^2	Color	Range	Count	Percentage
	Blue	.97 to 1.00	2	0.7%
	Green	.90 to 0.96	13	4.9%
	Orange	less than .90	253	94.4%

Relative Value	Color	Range	Count	Percentage
	Blue	85.0 to 110.0	48	17.9%
	Green	70.0 to 84.9	18	6.7%
	Orange	110.01 to 115.	16	6.0%
	Pink	Market knows something that we don't		
	Pink	< 70.0	19	7.1%
	Pink	> 115.0	167	62.3%

Category	Count	Percentage
Large Revenue	74	27.6%
Mid Revenue	97	36.2%
Small Revenue Companies	97	36.2%
Total	268	

Category	Color	Range	Count	Percentage
PAR	Blue	14.9 Plus %	16	6.0%
	Green	12.0 to 14.8	24	9.0%
	Orange	10.0 to 11.9	45	16.8%
	Orange	< 10.0	185	69.0%
Total Return	Blue	20 Plus	12	4.5%
	Green	14.9 to 19.9	60	22.4%
	Orange	10.0 to 14.8	104	38.8%
	Orange	< 10.0	92	34.3%
%Debt to Ca	Blue	33% or Less	114	42.5%
	Green	33.01 to 40.0	25	9.3%
	Orange	40.01 Plus	94	35.1%
	Orange	<= Zero	35	13.1%
	Orange	Null	0	0.0%

40 Plus: Money goes to the Banks not to You. Compare to Industry