

The LongFellow Investor Report

Stock Challenges

Sorted by Sector, Industry, PAR

PAR >= 11.1

Select Series Loose

Trend All

Use Due Diligence

Ticker	Name	Rev Size	Sales Grwth	EPS Grwth	Profit Mrgin	Trend PTP	SLS R^2	EPS R^2	%Debt to Cap	Cur Div	Cur Div %	Avg PE	Cur PE	RV	PAR	TR	REC Tck	Cur. Price	Buy UP to	
Industry 10 Asset Management							Sector 6 Financial Services													
NOAH	Noah Holdings SH Ad	S	57.7	51.8	33.6	DOWN	0.96	0.88	14.3%	0.000	0.0%	16.4	15.3	93.3	17.0	22.6	B NOAH	25.22	31.06	
ECPG	ENCORE CAPITAL G	M	21.1	17.0	13.7	DOWN	0.96	0.63	82.8%	0.000	0.0%	12.6	10.9	86.5	16.2	23.6	B ECPG	33.35	40.09	
NTRS	NORTHERN TRUST	M	2.9	2.6	28.4	UP	0.58	0.22	47.8%	1.520	1.7%	17.6	20.6	117.0	14.3	18.0	B NTRS	90.00	103.85	
BLK	BLACKROCK INC \$	L	11.5	15.7	39.4	UP	0.83	0.87	0.0%	10.000	2.6%	16.1	18.9	117.4	13.4	17.3	B BLK	384.57	425.88	
BK	BANK OF NEW YOR	L	4.5	31.2	34.8	UP	0.37	0.12	42.5%	0.760	1.6%	15.4	14.5	94.2	13.3	18.6	B BK	47.06	50.16	
CNS	COHEN & STEERS I	S	7.7	31.6	37.5	UP	0.46	0.13	0.0%	1.120	2.8%	22.8	19.1	83.8	12.8	16.6	B CNS	39.90	42.93	
SEIC	SEI INVESTMENTS	M	1.4	10.0	36.9	EVEN	0.07	0.70	0.0%	0.560	1.1%	19.8	24.0	121.2	12.2	15.5	B SEIC	50.71	56.57	
STT	STATE STREET COR	L	2.0	3.9	32.7	UP	0.34	0.55	36.5%	1.520	1.8%	13.7	16.8	122.6	11.7	16.1	B STT	83.90	90.52	
AMG	AFFILIATED MANA	M	10.5	24.8	39.4	UP	0.71	0.57	38.9%	0.800	0.5%	24.6	19.3	78.5	11.6	16.0	B AMG	165.59	183.12	
Companies 9			13.3	21.0	32.9		0.59	0.52	29.2%	1.809	1.3%	17.7	17.7	101.6	13.6	18.3				
Industry 14 Banks - Global							Sector 6 Financial Services													
BAC	BANK OF AMERICA	L	0.3	37.1	25.0	UP	0.00	0.10	47.5%	0.300	1.3%	23.8	14.8	62.2	14.5	19.7	B BAC	23.34	26.87	
Companies 1			0.3	37.1	25.0		0.00	0.10	47.5%	0.300	1.3%	23.8	14.8	62.2	14.5	19.7				
Industry 15 Banks - Regional - Asia							Sector 6 Financial Services													
HDB	HDFC Bank IN Adr	L	14.9	20.5	57.3	DOWN	0.98	0.94	49.9%	0.420	0.5%	25.1	31.1	123.9	15.1	17.5	B HDB	79.61	89.63	
Companies 1			14.9	20.5	57.3		0.98	0.94	49.9%	0.420	0.5%	25.1	31.1	123.9	15.1	17.5				
Industry 19 Banks - Regional - US							Sector 6 Financial Services													
FNB	F N B CORP/FL \$	M	11.3	4.0	38.2	UP	0.98	0.11	62.8%	0.480	3.4%	15.6	19.0	121.8	16.1	20.0	B FNB	14.24	16.41	
PBCT	PEOPLE'S UNITED F	M	6.6	12.1	32.8	UP	0.78	0.56	39.2%	0.690	3.9%	18.0	18.8	104.4	15.6	19.2	B PBCT	17.47	19.53	
VLY	VALLEY NATIONAL	M	4.4	-4.1	38.8	UP	0.76	0.30	60.3%	0.440	3.7%	17.4	17.6	101.1	15.4	19.0	B VLY	11.76	12.99	
ZION	ZIONS BANCORPOR	M	-1.1	85.4	36.5	UP	0.15	0.27	4.7%	0.320	0.8%	18.8	18.0	95.7	12.6	17.0	B ZION	40.03	44.83	
SSB	South State	S	19.1	11.5	34.8	UP	0.91	0.36	8.8%	1.320	1.5%	19.1	23.2	121.5	12.1	15.5	B SSB	88.15	97.35	
CTBI	COMMUNITY TRUS	S	3.2	6.3	43.9	EVEN	0.80	0.58	0.0%	1.280	2.8%	13.6	16.8	123.5	12.0	16.2	B CTBI	44.95	47.73	
BMRC	Bank of Marin	S	5.7	5.3	41.0	UP	0.92	0.74	2.4%	1.080	1.7%	15.1	17.6	116.6	12.0	16.2	B BMRC	63.15	69.51	
FFBC	FIRST FINL BANCO	S	3.3	0.1	40.2	UP	0.07	0.00	51.8%	0.680	2.5%	16.0	18.4	115.0	11.6	15.5	B FFBC	27.65	28.45	
GBCI	GLACIER BANCORP	S	4.8	7.9	38.2	EVEN	0.83	0.14	23.2%	0.840	2.5%	17.0	20.9	122.9	11.4	14.9	B GBCI	33.78	36.19	
BHLB	BERKSHIRE HILLS	S	15.6	26.9	35.1	UP	0.94	0.10	62.9%	0.840	2.2%	16.3	20.8	127.6	11.4	14.9	B BHLB	37.50	40.26	
SBNY	Signature Bank	M	21.3	26.1	58.7	DOWN	0.72	0.83	39.7%	0.000	0.0%	18.6	18.7	100.5	11.3	15.6	B SBNY	138.45	154.59	
HBHC	HANCOCK HOLDIN	M	14.8	-1.4	23.5	DOWN	0.80	0.04	53.5%	0.960	2.1%	17.1	19.5	114.0	11.1	14.7	B HBHC	46.70	49.71	

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Companies	12		9.1	15.0	38.5		0.72	0.34	34.1%	0.744	2.3%	16.9	19.1	113.7	12.7	16.6					
Industry	30	Capital Markets					Sector	6	Financial Services												
GHL	GREENHILL & CO I	S	1.0	1.7	23.4	UP	0.01	0.34	20.8%	1.800	7.1%	30.7	13.2	43.0	22.7	27.3	B	GHL	25.30	29.77	
EVR	EVERCORE PARTNE	M	21.6	166.4	15.5	UP	0.94	0.77	0.0%	1.360	1.8%	32.9	30.2	91.8	17.9	20.1	B	EVR	73.75	85.65	
GCAP	GAIN Capital Holding	S	14.1	-11.9	11.8	UP	0.79	0.09	29.9%	0.240	3.4%	18.3	10.6	57.9	17.8	24.0	B	GCAP	7.09	8.14	
ETFC	E TRADE FINANCIA	M	8.5	165.8	26.2	UP	0.18	0.70	17.9%	0.000	0.0%	21.6	17.9	82.9	16.8	21.9	B	ETFC	34.55	42.02	
IBKR	INTERACTIVE BRO	M	-2.1	7.6	49.9	UP	0.10	0.01	0.6%	0.400	1.1%	30.2	32.0	106.0	12.9	15.1	B	IBKR	34.83	36.07	
SCHW	SCHWAB (CHARLES	L	4.8	4.2	39.9	UP	0.59	0.13	0.0%	0.320	0.8%	25.6	27.8	108.6	11.8	14.9	B	SCHW	38.85	40.75	
AMTD	TD AMERITRADE H	M	4.7	3.8	41.8	EVEN	0.91	0.50	25.9%	0.720	1.9%	19.7	23.8	120.8	11.6	14.9	B	AMTD	38.27	42.28	
GS	GOLDMAN SACHS	L	-1.4	2.2	34.2	EVEN	0.04	0.01	0.0%	2.600	1.2%	11.2	11.9	106.3	11.5	17.7	B	GS	223.80	233.92	
Companies	8		6.4	42.5	30.3		0.45	0.32	11.9%	0.930	2.2%	23.8	20.9	89.7	15.4	19.5					
Industry	43	Credit Services					Sector	6	Financial Services												
PRAA	PORTFOLIO RECOV	M	19.1	15.2	30.4	DOWN	0.95	0.66	65.5%	0.000	0.0%	14.4	17.5	121.5	12.5	17.2	B	PRAA	32.20	37.11	
CACC	Credit Acceptance	M	15.7	27.6	57.0	DOWN	0.98	0.93	69.0%	0.000	0.0%	11.8	12.4	105.1	12.2	18.8	B	CACC	203.25	218.22	
Companies	2		17.4	21.4	43.7		0.97	0.80	67.3%	0.000	0.0%	13.1	14.9	113.3	12.3	18.0					
Industry	80	Insurance - Diversified					Sector	6	Financial Services												
AEG	AEGON NV Adr	L	5.2	34.5	3.0	DOWN	0.08	0.11	31.4%	0.290	5.6%	17.8	22.0	123.6	20.5	24.3	B	AEG	5.15	6.16	
HIG	HARTFORD FINANC	L	0.6	56.6	6.6	DOWN	0.00	0.13	20.4%	0.920	1.9%	22.7	21.4	94.3	18.5	22.5	B	HIG	48.36	58.26	
ORI	OLD REPUBLIC INT	L	6.3	81.0	11.5	EVEN	0.85	0.25	23.4%	0.750	3.6%	10.5	12.7	121.0	11.1	16.1	B	ORI	20.68	20.67	
Companies	3		4.0	57.4	7.0		0.31	0.16	25.1%	0.653	3.7%	17.0	18.7	113.0	16.7	21.0					
Industry	81	Insurance - Life					Sector	6	Financial Services												
LFC	China Life Insurance C	L	13.9	-1.2	8.0	DOWN	0.81	0.01	15.0%	0.320	2.1%	25.8	30.6	118.6	15.4	17.7	B	LFC	15.19	17.10	
Companies	1		13.9	-1.2	8.0		0.81	0.01	15.0%	0.320	2.1%	25.8	30.6	118.6	15.4	17.7					
Industry	82	Insurance - Property & Casua					Sector	6	Financial Services												
SAFT	SAFETY INSURANC	M	3.3	-29.9	11.4	EVEN	0.75	0.17	0.0%	2.800	3.9%	13.5	17.0	125.9	16.8	20.9	B	SAFT	72.40	82.94	
CB	CHUBB CORP	L	7.1	5.7	17.5	DOWN	0.77	0.25	20.7%	2.760	2.0%	11.3	13.5	119.5	13.9	19.2	B	CB	137.25	153.24	
AWH	ALLIED WORLD AS	M	8.4	0.3	15.5	DOWN	0.85	0.00	17.9%	1.040	2.0%	16.1	18.8	116.8	13.4	17.4	B	AWH	53.09	59.27	

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Companies		3	6.3	-8.0	14.8		0.79	0.14	12.9%	2.200	2.6%	13.6	16.4	120.7	14.7	19.2				
Industry		85	Insurance Brokers				Sector			6	Financial Services									
AJG	ARTHUR J GALLAG L		17.3	6.5	7.5	DOWN	0.93	0.68	43.5%	1.560	2.8%	21.3	24.1	113.1	14.0	17.0	B	AJG	55.81	62.17
AON	AON CORP L		6.4	12.2	13.7	UP	0.79	0.96	52.6%	1.320	1.1%	19.0	23.2	122.1	12.7	16.2	B	AON	119.84	134.86
BRO	BROWN & BROWN I M		8.1	4.7	24.3	EVEN	0.90	0.60	31.7%	0.540	1.3%	20.3	22.9	112.8	12.2	15.7	B	BRO	42.90	47.89
Companies		3	10.6	7.8	15.2		0.87	0.75	42.6%	1.140	1.7%	20.2	23.4	116.0	13.0	16.3				
Industry		132	Savings & Cooperative Banks				Sector			6	Financial Services									
NYCB	NEW YORK CMNTY M		3.4	-20.4	55.0	EVEN	0.09	0.10	66.8%	0.680	5.1%	14.2	13.8	97.2	17.2	21.6	B	NYCB	13.29	14.49
ISBC	INVESTORS BANCO M		25.8	28.9	39.9	UP	0.61	0.40	60.0%	0.320	2.3%	22.1	22.3	100.9	13.9	17.5	B	ISBC	13.85	15.74
Companies		2	14.6	4.3	47.5		0.35	0.25	63.4%	0.500	3.7%	18.2	18.0	99.0	15.6	19.6				

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Report Headers Legend

Rev Size = Based on Sales Revenue Size-BI value
 SP Qlty = Standard Poors Quality
 Date of Data = Date of Last Update
 Sales Grwth = Sales Growth
 EPS Grwth = EPS Growth

Profit Mrgn = Pre-tax Profit Margin
 Trend PTP = Trend of Pre-tax Profit
 Sales R^2 = Sales Trend Line Predictability
 EPS R^2 = EPS Trend Line Predictability
 %Debt to Cap = % of Debt to Capitalization

RV = Relative Value of Current PE to Average PE
 PAR = 5 yr Projected Average Return
 TR = 5 yr Total Return
 Rec = Recommendation

Because of Rounding 6 decimals a boundary figure may appear in either of 2 colors

1. Look for RV,PAR,TR Columns to be Dark Blue.
2. Sales ^2 in upper.90's should indicate good trend lines.
3. Compare PTP (Pre Tax Profit) for individual stock to the Industry
4. Compare % of Debt to Capitalization) for individual stock to the Industry
5. Check Company with Buy recommendation to PTP Trend. If Down this may be an indication of the Barbed Wire Fence. DO NOT PROCEED!

R ^2	Color	Range	Count	Percentage
	Blue	.97 to 1.00	0	0.0%
	Green	.90 to 0.96	3	6.7%
	Orange	less than .90	42	93.3%

Category	Count	Percentage
Large Revenue	14	31.1%
Mid Revenue	21	46.7%
Small Revenue	10	22.2%
Companies	45	

Relative Value	Color	Range	Count	Percentage
	Blue	85.0 to 110.0	15	33.3%
	Green	70.0 to 84.9	3	6.7%
	Orange	110.01 to 115.	4	8.9%
	Pink	Market knows something that we don't		
	Pink	< 70.0	3	6.7%
	Pink	> 115.0	20	44.4%

Category	Color	Range	Count	Percentage
PAR	Blue	14.9 Plus %	15	33.3%
	Green	12.0 to 14.8	19	42.2%
	Orange	10.0 to 11.9	11	24.4%
	Orange	< 10.0	0	0.0%
Total Return	Blue	20 Plus	11	24.4%
	Green	14.9 to 19.9	33	73.3%
	Orange	10.0 to 14.8	1	2.2%
	Orange	< 10.0	0	0.0%
%Debt to Ca	Blue	33% or Less	17	37.8%
	Green	33.01 to 40.0	4	8.9%
	Orange	40.01 Plus	16	35.6%
	Orange	<= Zero	8	17.8%
	Orange	Null	0	0.0%

40 Plus: Money goes to the Banks not to You. Compare to Industry