

The LongFellow Investor Report

Stock Challenges

Sorted by Sector, Industry, PAR

Use Due Diligence

Ticker	Name	Rev Size	Sales Grwth	EPS Grwth	Profit Mrgin	Trend PTP	SLS R^2	EPS R^2	%Debt to Cap	Cur Div	Cur Div %	Avg PE	Cur PE	RV	PAR	TR	REC Tck	Cur. Price	Buy UP to	
<b>Industry 155 Utilities - Diversified</b>							<b>Sector 11 Utilities</b>													
HNP	HUANENG POWER	L	11.3	54.1	20.4	DOWN	0.63	0.26	52.3%	2.890	10.6%	9.3	7.0	75.3	20.0	25.7	HNP	27.36	24.37	
SRE	SEMPRA ENERGY ~	L	0.4	2.5	14.4	UP	0.01	0.14	58.0%	3.290	2.9%	19.6	21.3	108.7	11.1	14.5	B SRE	113.02	117.85	
D	DOMINION RESOUR	L	-3.8	-2.6	17.5	UP	0.94	0.02	0.0%	3.020	3.9%	23.8	22.5	94.5	10.9	13.8	B D	77.43	81.51	
AVA	AVISTA CORP~	M	-0.5	8.4	13.6	UP	0.07	0.61	53.3%	1.430	3.5%	17.4	18.9	108.6	8.0	11.4	AVA	40.34	39.06	
OTTR	OTTER TAIL CORP ~	M	-5.7	18.5	8.3	UP	0.88	0.05	47.3%	1.280	3.2%	20.4	24.7	121.1	7.5	10.2	OTTR	39.50	39.34	
NGG	NATIONAL GRID U	L	1.7	2.6	18.9	UP	0.17	0.18	70.8%	3.180	4.9%	12.6	13.7	108.7	7.2	11.4	NGG	64.87	58.96	
UTL	UNITIL CORP ~	S	4.3	4.7	8.9	UP	0.70	0.30	59.9%	1.440	3.0%	19.1	25.0	130.9	7.2	9.9	UTL	48.43	47.64	
PEG	PUBLIC SERVICE E	L	-3.7	-0.5	20.8	DOWN	0.80	0.00	46.5%	1.720	3.9%	15.1	25.2	166.9	4.3	7.0	PEG	44.05	41.59	
EXC	EXELON CORP ~	L	6.9	-11.9	8.8	DOWN	0.86	0.66	57.9%	1.310	3.8%	19.5	28.2	144.6	4.2	6.9	EXC	34.63	30.08	
FE	FIRSTENERGY COR	L	1.8	-44.1	6.5	UP	0.43	0.50	66.2%	1.440	4.8%	25.3	-2.1	-8.3	3.9	3.5	S FE	29.94	-260.85	
ETR	ENTERGY CORP ~	L	-0.5	-57.6	12.9	UP	0.04	0.51	60.8%	3.480	4.6%	15.2	-18.6	-122.4	2.5	2.2	S ETR	76.26	-73.95	
MGEE	MGE ENERGY INC ~	M	0.5	5.1	20.4	UP	0.07	0.84	35.0%	1.230	1.9%	19.8	29.5	149.0	1.8	4.5	MGEE	64.30	52.69	
BKH	BLACK HILLS CORP	M	5.9	-1.5	14.0	DOWN	0.61	0.00	67.4%	1.780	2.6%	23.3	49.6	212.9	-5.0	-3.4	S BKH	68.02	37.20	
AES	AES CORP. (THE) ~	L	0.2	-19.3	5.2	DOWN	0.00	0.05	87.6%	0.480	4.2%	311.5	-1413.8	-453.9	-10.2	-12.6	S AES	11.31	0.00	
<b>Companies</b>	<b>14</b>		<b>1.3</b>	<b>-3.0</b>	<b>13.6</b>		<b>0.44</b>	<b>0.29</b>	<b>54.5%</b>	<b>1.998</b>	<b>4.1%</b>	<b>39.4</b>	<b>-83.5</b>	<b>59.8</b>	<b>5.2</b>	<b>7.5</b>				
<b>Industry 156 Utilities - Independent Powe</b>							<b>Sector 11 Utilities</b>													
ORA	ORMAT TECHNOLO	M	8.7	8.5	17.4	UP	0.95	0.01	47.2%	0.380	0.6%	22.3	31.4	140.8	6.3	8.5	ORA	59.06	55.42	
NRG	NRG ENERGY INC ~	L	9.7	-62.0	2.0	DOWN	0.81	0.66	86.3%	0.120	0.7%	8.1	-7.6	-93.8	0.3	0.3	S NRG	16.90	-40.13	
<b>Companies</b>	<b>2</b>		<b>9.2</b>	<b>-26.8</b>	<b>9.7</b>		<b>0.88</b>	<b>0.34</b>	<b>66.8%</b>	<b>0.250</b>	<b>0.7%</b>	<b>15.2</b>	<b>11.9</b>	<b>23.5</b>	<b>3.3</b>	<b>4.4</b>				
<b>Industry 157 Utilities - Regulated Electr</b>							<b>Sector 11 Utilities</b>													
PPL	PPL CORP ~	L	2.5	1.9	21.9	UP	0.09	0.05	65.8%	1.580	4.1%	13.3	13.7	103.0	21.7	27.0	B PPL	38.11	45.95	
GXP	GREAT PLAINS ENE	M	1.6	1.0	14.7	UP	0.07	0.04	52.9%	1.100	3.7%	17.0	18.4	108.2	12.1	15.9	B GXP	29.59	30.52	
AEE	AMEREN CORP ~	L	-3.2	-4.1	15.5	UP	0.75	0.00	52.1%	1.760	3.2%	17.3	20.3	117.3	10.0	13.4	B AEE	54.69	54.81	
LNT	ALLIANT ENERGY	M	-1.0	4.8	13.6	EVEN	0.31	0.14	54.2%	1.260	3.2%	17.5	23.8	136.0	9.7	12.7	LNT	39.32	40.92	
OGE	OGE ENERGY CORP	M	-6.2	3.5	18.8	UP	0.66	0.37	45.4%	1.210	3.5%	18.0	20.6	114.4	9.1	12.4	B OGE	34.78	35.65	
ALE	ALLETE INC ~	M	6.8	1.9	13.5	DOWN	0.84	0.13	45.4%	2.140	3.1%	17.5	22.3	127.4	8.9	12.0	ALE	69.91	69.52	
CMS	CMS ENERGY CORP	L	0.2	58.0	11.4	UP	0.01	0.36	70.3%	1.330	2.9%	18.0	22.8	126.7	8.8	11.9	B CMS	45.40	46.24	
EE	EL PASO ELECTRIC	M	-0.5	4.2	15.2	UP	0.06	0.52	55.8%	1.240	2.4%	16.7	21.6	129.3	8.7	11.9	B EE	51.60	53.05	
WEC	WISCONSIN ENERG	L	5.1	8.2	19.5	UP	0.63	0.91	53.3%	2.080	3.4%	18.4	20.5	111.4	8.5	11.8	B WEC	60.52	61.28	
SCG	SCANA CORP ~	M	-0.9	6.0	18.4	UP	0.13	0.75	0.0%	2.450	3.7%	14.3	15.9	111.2	8.5	12.6	SCG	66.31	63.98	
WR	WESTAR ENERGY I	M	4.8	4.9	18.8	UP	0.94	0.57	51.3%	1.520	2.9%	16.5	21.5	130.3	8.4	11.6	WR	52.03	52.85	
NEE	NEXTERA ENERGY,	L	0.8	6.1	21.1	UP	0.15	0.77	58.7%	3.930	2.9%	17.4	16.3	93.7	8.1	12.2	NEE	133.56	126.28	

# The LongFellow Investor Report

## Stock Challenges

Sorted by Sector, Industry, PAR

Use Due Diligence

Ticker	Name	Rev Size	Sales Grwth	EPS Grwth	Profit Mrgin	Trend PTP	SLS R^2	EPS R^2	%Debt to Cap	Cur Div	Cur Div %	Avg PE	Cur PE	RV	PAR	TR	REC Tck	Cur. Price	Buy UP to
PCG	PG&E CORP ~	L	3.2	-3.4	7.6	UP	0.87	0.19	51.7%	1.960	2.9%	22.6	24.1	106.6	8.1	10.9	PCG	67.05	66.55
XEL	XCEL ENERGY INC	L	1.1	5.3	14.0	UP	0.34	0.96	0.0%	1.360	3.0%	16.5	20.4	123.6	7.6	11.0	XEL	45.05	43.47
PNW	PINNACLE WEST C	M	0.3	5.5	19.5	UP	0.14	0.33	47.0%	2.620	3.1%	16.3	21.5	131.9	7.3	10.4	PNW	85.09	84.59
DTE	DTE ENERGY CO ~	L	3.2	2.6	10.3	EVEN	0.55	0.25	56.5%	3.300	3.2%	17.3	18.4	106.4	7.1	10.7	DTE	104.59	97.63
POR	PORTLAND GENER	M	1.1	2.4	10.9	UP	0.87	0.11	50.4%	1.280	2.8%	17.8	21.1	118.5	6.9	10.2	POR	45.34	43.89
SO	SOUTHERN CO ~	L	1.9	1.0	21.6	DOWN	0.60	0.07	66.4%	2.240	4.5%	19.9	19.7	99.0	6.8	9.9	SO	49.80	47.30
PNM	PNM RESOURCES I	M	-4.0	51.5	15.5	UP	0.77	0.18	61.2%	0.970	2.6%	18.6	25.5	137.1	6.6	9.5	PNM	37.25	36.51
HE	HAWAIIAN ELECTR	M	0.2	8.4	9.5	UP	0.00	0.82	46.7%	1.240	3.7%	17.3	14.6	84.4	6.5	10.4	HE	33.52	30.35
EIX	EDISON INTERNATI	L	-1.2	6.2	14.6	DOWN	0.33	0.00	51.0%	2.170	2.7%	15.9	20.3	127.7	5.9	9.4	EIX	79.97	75.99
DUK	DUKE ENERGY COR	L	9.1	2.7	17.1	DOWN	0.84	0.28	55.4%	3.420	4.1%	20.6	22.3	108.3	5.7	8.6	DUK	82.50	76.60
ED	CONSOLIDATED ED	L	-1.0	2.4	14.0	UP	0.59	0.73	52.8%	2.760	3.5%	16.4	19.3	117.7	5.2	8.6	ED	79.28	72.29
IDA	IDACORP INC ~	M	4.2	8.4	18.9	EVEN	0.89	0.88	45.1%	2.200	2.6%	15.3	21.5	140.5	4.8	8.1	IDA	84.52	78.81
AEP	AMERICAN ELECTR	L	2.5	-3.9	15.3	UP	0.84	0.14	55.9%	2.360	3.5%	23.1	54.3	235.1	-9.0	-7.4	S AEP	67.83	32.32
<b>Companies</b>	<b>25</b>		<b>1.2</b>	<b>7.4</b>	<b>15.6</b>		<b>0.49</b>	<b>0.38</b>	<b>49.8%</b>	<b>1.979</b>	<b>3.2%</b>	<b>17.6</b>	<b>21.6</b>	<b>121.8</b>	<b>7.7</b>	<b>11.0</b>			

Industry	158	Utilities - Regulated Gas	Sector	11	Utilities														
SPH	SUBURBAN PROPA	M	0.1	-23.2	3.8	DOWN	0.00	0.30	59.7%	3.550	13.8%	52.3	43.6	83.4	39.3	38.4	SPH	25.75	20.77
SJI	SOUTH JERSEY IND	M	0.0	4.4	13.1	UP	0.00	0.59	52.3%	1.090	2.9%	18.7	23.5	125.7	10.9	14.0	B SJI	37.52	39.00
APU	AMERIGAS PARTNE	M	2.4	-10.0	7.5	UP	0.18	0.02	69.0%	3.760	8.4%	20.9	40.6	194.3	10.7	12.1	APU	45.02	34.65
NI	NISOURCE INC ~	M	-6.1	-0.9	11.3	EVEN	0.75	0.01	67.4%	0.700	2.9%	14.9	24.5	164.4	8.6	11.6	NI	24.25	24.30
WGL	WGL HOLDINGS IN	M	-0.8	1.8	8.1	UP	0.16	0.07	59.7%	2.040	2.5%	20.1	26.7	132.8	7.6	10.3	WGL	82.46	78.69
ATO	ATMOS ENERGY CO	M	-5.8	6.4	11.3	UP	0.58	0.87	50.4%	1.800	2.2%	17.1	23.3	136.3	7.1	10.1	ATO	81.02	79.33
VVC	VECTREN CORP ~	M	1.2	4.1	10.8	UP	0.26	0.57	52.5%	1.680	2.8%	18.4	23.3	126.6	6.8	9.8	VVC	59.42	57.30
NJR	NEW JERSEY RESO	M	-2.7	11.0	5.9	UP	0.14	0.36	54.4%	1.020	2.5%	17.4	30.3	174.1	6.7	8.7	NJR	40.35	37.95
CPK	CHESAPEAKE UTILI	S	7.7	9.9	13.4	UP	0.80	0.98	46.1%	1.220	1.7%	18.0	25.6	142.2	5.3	8.1	CPK	73.30	70.30
SWX	SOUTHWEST GAS C	M	1.8	8.1	10.2	DOWN	0.26	0.77	49.4%	1.980	2.4%	17.9	26.3	146.9	4.9	7.7	SWX	83.76	78.16
CNP	CENTERPOINT ENE	L	-3.0	-26.9	10.5	DOWN	0.48	0.18	71.1%	1.070	3.8%	19.3	28.8	149.2	4.7	7.3	CNP	28.53	24.44
NWN	NORTHWEST NATU	M	-4.8	-3.8	13.6	UP	0.87	0.84	50.5%	1.880	3.2%	22.6	28.1	124.3	4.1	6.6	NWN	59.60	51.21
UGI	UGI CORP ~	L	1.9	4.2	8.3	UP	0.18	0.47	58.8%	0.950	1.9%	17.7	18.4	104.0	4.1	7.8	UGI	50.16	45.07
SR	Spire ~	M	-3.5	1.6	9.7	UP	0.19	0.10	59.6%	2.100	3.1%	18.3	21.6	118.0	3.6	6.5	SR	68.55	63.70
<b>Companies</b>	<b>14</b>		<b>-0.8</b>	<b>-1.0</b>	<b>9.8</b>		<b>0.35</b>	<b>0.44</b>	<b>57.2%</b>	<b>1.774</b>	<b>3.9%</b>	<b>21.0</b>	<b>27.5</b>	<b>137.3</b>	<b>8.9</b>	<b>11.4</b>			

Industry	161	Utilities - Regulated Water	Sector	11	Utilities														
SJW	SJW CORP ~	S	6.0	10.7	19.4	UP	0.93	0.63	51.9%	0.870	1.8%	18.1	19.0	105.0	14.4	18.4	B SJW	48.84	55.00
WTR	AQUA AMERICA IN	M	3.4	11.0	30.2	UP	0.94	0.94	50.8%	0.760	2.3%	21.8	25.3	116.1	8.2	11.0	B WTR	33.09	33.46
SBS	Cia Saneamento Basico	M	1.5	7.2	13.1	UP	0.05	0.04	43.2%	0.360	3.9%	12.1	7.4	61.2	7.7	17.8	SBS	9.20	8.00

The LongFellow Investor Report

Stock Challenges

Sorted by Sector, Industry, PAR

Use Due Diligence

Ticker	Name	Rev Size	Sales Grwth	EPS Grwth	Profit Mrgn	Trend PTP	SLS R^2	EPS R^2	%Debt to Cap	Cur Div	Cur Div %	Avg PE	Cur PE	RV	PAR	TR	REC Tck	Cur. Price	Buy UP to
AWK	AMERICAN WATER	M	4.4	173.4	22.8	EVEN	0.97	0.68	57.7%	1.500	1.9%	21.1	30.3	143.6	5.4	7.4	AWK	79.76	73.65
AWR	AMERICAN STATES	S	4.8	11.8	35.2	DOWN	0.75	0.85	45.5%	0.970	2.2%	20.8	27.5	132.2	5.1	7.9	AWR	44.52	40.51
ARTNA	Artesian Resource ~	S	4.4	4.5	16.1	UP	0.96	0.63	44.8%	0.910	2.4%	20.9	27.2	130.1	4.2	6.8	ARTNA	38.41	34.02
CTWS	CONNECTICUT WA	S	7.0	8.9	23.7	UP	0.93	0.95	49.7%	1.130	2.1%	19.4	25.8	133.0	1.7	4.4	CTWS	53.67	47.93
MSEX	MIDDLESEX WATE	S	4.9	5.5	23.2	UP	0.98	0.71	41.0%	0.840	2.2%	21.0	27.6	131.4	0.9	3.5	S MSEX	38.12	31.83
CWT	CALIFORNIA WATE	M	5.8	2.6	9.3	UP	0.92	0.34	50.1%	0.720	2.0%	21.9	35.3	161.2	0.9	2.7	S CWT	35.70	27.38
YORW	YORK WATER CO ~	S	4.7	6.2	36.2	EVEN	0.95	0.93	42.7%	0.640	1.7%	26.7	40.8	152.8	-0.8	1.0	S YORW	37.50	25.35
<b>Companies</b>	<b>10</b>		<b>4.7</b>	<b>24.2</b>	<b>22.9</b>		<b>0.84</b>	<b>0.67</b>	<b>47.7%</b>	<b>0.870</b>	<b>2.3%</b>	<b>20.4</b>	<b>26.6</b>	<b>126.7</b>	<b>4.8</b>	<b>8.1</b>			

Stock Challenges

Sorted by Sector, Industry, PAR

Use Due Diligence

Ticker Name    Rev Size    Sales Grwth    EPS Grwth    Profit Mrgn    Trend PTP    SLS R^2    EPS R^2    %Debt to Cap    Cur Div    Cur Div %    Avg PE    Cur PE    RV    PAR    TR    REC Tck    Cur. Price    Buy UP to

Report Headers Legend

Rev Size = Based on Sales Revenue Size-BI value  
 SP Qlty = Standard Poors Quality  
 Date of Data = Date of Last Update  
 Sales Grwth = Sales Growth  
 EPS Grwth = EPS Growth

Profit Mrgn = Pre-tax Profit Margin  
 Trend PTP = Trend of Pre-tax Profit  
 Sales R^2 = Sales Trend Line Predictability  
 EPS R^2 = EPS Trend Line Predictability  
 %Debt to Cap = % of Debt to Capitalization

RV = Relative Value of Current PE to Average PE  
 PAR = 5 yr Projected Average Return  
 TR = 5 yr Total Return  
 Rec = Recommendation

Because of Rounding 6 decimals a boundary figure may appear in either of 2 colors

1. Look for RV, PAR, TR Columns to be Dark Blue.
2. Sales ^2 in upper.90's should indicate good trend lines.
3. Compare PTP (Pre Tax Profit) for individual stock to the Industry
4. Compare % of Debt to Capitalization) for individual stock to the Industry
5. Check Company with Buy recommendation to PTP Trend. If Down this may be an indication of the Barbed Wire Fence. DO NOT PROCEED!

R ^2	Color	Range	Count	Percentage
	Blue	.97 to 1.00	1	1.5%
	Green	.90 to 0.96	5	7.7%
	Orange	less than .90	59	90.8%

Category	Count	Percentage
Large Revenue	25	38.5%
Mid Revenue	32	49.2%
Small Revenue Companies	8	12.3%
<b>Total</b>	<b>65</b>	

Relative Value	Color	Range	Count	Percentage
	Blue	85.0 to 110.0	13	20.0%
	Green	70.0 to 84.9	3	4.6%
	Orange	110.01 to 115.	3	4.6%
	Pink	Market knows something that we don't		
	Pink	< 70.0	5	7.7%
	Pink	> 115.0	41	63.1%

Category	Color	Range	Count	Percentage
PAR	Blue	14.9 Plus %	3	4.6%
	Green	12.0 to 14.8	2	3.1%
	Orange	10.0 to 11.9	5	7.7%
	Orange	< 10.0	56	86.2%
Total Return	Blue	20 Plus	3	4.6%
	Green	14.9 to 19.9	3	4.6%
	Orange	10.0 to 14.8	27	41.5%
	Orange	< 10.0	32	49.2%
%Debt to Ca	Blue	33% or Less	0	0.0%
	Green	33.01 to 40.0	1	1.5%
	Orange	40.01 Plus	61	93.8%
	Orange	<= Zero	3	4.6%
	Orange	Null	0	0.0%

40 Plus: Money goes to the Banks not to You. Compare to Industry